

**MARCH 2010 ANNUAL CEDS UPDATE**  
**2008 Comprehensive Economic Development Strategy Accomplishments**

**SOUTHEASTERN UTAH**  
**(CARBON, EMERY, GRAND**  
**AND SAN JUAN COUNTIES)**



**Presented By:**

**The Southeastern Utah Economic Development District**  
**William D. Howell, Executive Director**  
**Deborah L. Hatt, Planner**  
**Delia Paletta, Technical Assistance**

## Annual Comprehensive Economic Development Strategy (CEDS) And Progress Report

**Grantee:** Southeastern Utah Economic Development District

**Project Number:** 05-83-04398-02

**Period covered by the report:** April 1, 2009 through March 31, 2010

**Adjustments:** The following section discusses any adjustments to the CEDS strategy that were necessary during the course of the year to take advantage of unforeseen opportunities or address unexpected problems.

*During the past year, southeastern Utah has experienced many of the same economic effects of the current recession as the rest of the nation. The district economies suffered job losses, higher unemployment, decreased construction activity, and decreased tax revenue from sales, property and income.*

<b>January through November 2009 Change from Previous Year</b>				
<b>County</b>	<b>Employment</b>	<b>Permitted Construction</b>	<b>Dwelling Units</b>	<b>Sales</b>
<b>Carbon</b>	-4.7%	-13.4%	-31.5	-21.7
<b>Emery</b>	2.0%	-20.9%	-42.9%	-4.2%
<b>Grand</b>	-4.1%	7.7%	1.4%	-5.4%
<b>San Juan</b>	-3.5%	-38.7%	-39.7%	-0.8%

*Except for Emery County, where the development of a new coal mine has continued, unemployment has risen while real wages have fallen. However, things did not get as bad as they could have, especially in the construction industries, due to millions of dollars of ARRA (American Recovery and Reinvestment Act) funding made available for several public works projects in each county.*

<b>2008/2009 Unemployment and Wage Comparison</b>				
<b>County</b>	<b>2008 Unemployment</b>	<b>2009 Unemployment</b>	<b>2008 Avg Wage</b>	<b>2009 Avg Wage</b>
<b>Carbon</b>	4.3%	7.5%	\$3,082	\$2,998
<b>Emery</b>	3.6%	7.5%	\$3,318	\$3,598
<b>Grand</b>	5.6%	8.7%	\$2,250	\$2,179
<b>San Juan</b>	6.0%	12.5%	\$2,407	\$2,396

*Except for isolated sectors in each county all labor classifications shed significant numbers of jobs in 2009. Job losses were particularly heavy in the mining, construction, trade/transportation, retail trade, and leisure/hospitality sectors. The development of the Lila Canyon Coal Mine in Emery County helped increase the county's mining jobs. Carbon County's loss of mining jobs, however, was more than ten times Emery County's increase. Carbon County's job increase in the leisure/hospitality sector was negated by the job losses in that sector in the other three counties. San Juan County experienced a 64% increase in the number of jobs in the manufacturing sector due to the reactivation of the Lisbon Valley ore processing plant. Grand County's leisure/hospitality and services sector, previously thought to be almost recession proof, experienced an overall job decrease of 25%.*

*The one economic piece of good news (looking on the bright side) was the district's housing market. While housing starts were down significantly across all four counties, because the district did not experience the housing boom that took place in other parts of the country, the district also has not experienced a housing bust. While foreclosures are up, mostly due to job losses, none of the communities in southeastern Utah are experiencing neighborhood destabilization or extremely depressed housing prices.*

*Because the district has historically experienced economic boom and bust periods, the current Comprehensive Economic Development Strategy was designed to be flexible during period of economic adjustment without requiring major adjustments to the basic strategy. Therefore, no changes were made this year to that strategy, the CEDS goals or the action plan.*

**SOUTHEASTERN UTAH ECONOMIC DEVELOPMENT DISTRICT  
GOVERNING BOARD MEMBERS  
FY 2010 – 2011**

<b>GOVERNMENT REPRESENTATIVES*</b>		
<b>NAME</b>	<b>GOVERNMENT</b>	<b>POSITION</b>
Doug Allen	Monticello City (San Juan County)	Mayor
Gene Ciarus	Grand County	Councilmember (Commissioner)
Joe Piccolo	Price City (Carbon County)	Mayor
Mike Milovich	Carbon County	Commissioner
Gary Kofford	Emery County	Commissioner
Hilary Gordon	Huntington City	Mayor
Dave Sakrison	Moab City (Grand County)	Mayor
Bruce Adams	San Juan County	Commissioner

<b>PRIVATE SECTOR REPRESENTATIVES*</b>		
<b>NAME</b>	<b>COMPANY/ENTERPRISE</b>	<b>POSITION</b>
Charles Delorme	Delorme Travel (Archeological Tours)	Owner/Director
Grand Co Representative	This position if vacant	Position to be filled by the end of July 2010
Mike McCandless	McCandless Enterprises	Owner Operator
Ken Davey	Eklecticafe (Restaurant)	Owner

<b>STAKE HOLDER REPRESENTATIVES*</b>		
<b>NAME</b>	<b>ORGANIZATION</b>	<b>POSITION</b>
Shelley Ivey	Dept of Workforce Services	Regional Director
Dr. Joe Peterson	Utah State University/CEU Campus	Chancellor

<b>AT LARGE REPRESENTATIVE</b>		
<b>NAME</b>	<b>ORGANIZATION</b>	<b>POSITION</b>
DeLynn Fielding	Carbon Community Dvlpmnt Corp	Director

<b>*CALCULATION OF BOARD REPRESENTATION</b>		
<b>Type of Representative</b>	<b>Number</b>	<b>Percentage</b>
Government	8	53%
Non-Government - Private Sector	4	26%
Non-Government – Stakeholder	2	15%
At Large Representative	1	6%
Totals	15	100%

**SOUTHEASTERN UTAH ECONOMIC DEVELOPMENT DISTRICT  
CEDS STRATEGY COMMITTEE  
FY 2010 - 2011**

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<b>PRIVATE SECTOR REPRESENTATIVES*</b>		
<b>Name</b>	<b>Company</b>	<b>Position</b>
Mike Milovich	Eastern Utah Credit Union	President
Hilary Gordon	Gordon Nursery	Owner
Joe Piccolo	Supreme Muffler & Transmission	Owner
Dave Sakrison	Dave's Corner Market	Owner
Doug Allen	Blue Mountain Foods	Owner
Mike McCandless	McCandless Enterprises (Ranching & Farm Equipment Sales)	Owner
Grand County Representative	This position is vacant	Position to be filled by the end of July 2010
Ken Davey	Eklecticafe (Restaurant)	Owner
Charles Delorme	Delorme Travel (Archeological Tours)	Owner/Director
Bruce Adams	Private Individual/Environment/Land Use	Owner/Operator of Adams Family Ranch

<b>AT LARGE REPRESENTATIVES*</b>		
<b>Name</b>	<b>Area of Interest</b>	<b>Position</b>
Dr. Joe Peterson	Utah State University/CEU Campus	Chancellor
Shelley Ivey	Labor/Workforce Development	Regional Director, S. E. District – Dept of Workforce Services
Gary Kofford	Energy Development, Senior Citizens, Transportation	Emery County Commissioner, Community Volunteer
Gene Ciarus	Public Official/Public Lands, Transportation & Hwy Systems	Grand County Commissioner, Community Volunteer
DeLynn Fielding	Carbon Community Dvlp Corp	Director

<b>*CALCULATION OF CEDS STRATEGY COMMITTEE REPRESENTATION</b>		
<b>Type of Representative</b>	<b>Number</b>	<b>Percentage</b>
Private Sector	10	66%
At Large (Other)	5	33%
Total	15	100%

<b>EDA FUNDED STAFF – 4/1/09 THROUGH 3/31/10</b>	
<b>Name</b>	<b>Position</b>
Bill Howell	Executive Director
Debbie Hatt	Planner
Admin Assistant	Delia Paletta

**Report:** The following section discusses the year’s EDA-funded economic development activities. Each activity is tied to an identified CEDS goal and objective.

**A. Economic Development Activities and Job Creation**

1. Continue to coordinate services and planning activities with the Business and Technical Assistance Center (BTAC), Procurement Technical Assistance Center (PTAC), Small Business Development Center (SBDC), and other appropriate agencies and organizations in the production and distribution of business support materials and programs. Participate with county economic development and community planning organizations and regularly attend their general meetings, planning sessions, and seminars. Information gathered and exchanged during this activity will be used as part of the CEDS update process.
  - a. Coordinate with the B.E.A.R program in at least two of the District’s member counties to conduct in-depth surveys of start-up businesses to identify issues and needs specific to new small businesses in order to better coordinate and target services, resources and business assistance outreach.

***Accomplishments Achieved:*** *During this reporting period a total of 38 new businesses were surveyed to determine their needs and issues and were provided technical assistance to access various business services, such as financing, business planning, accounting, etc.*

***Quantify Deliverable(s):*** *38 businesses were surveyed and counseled. 15 referrals were made to obtain business licenses, 27 referrals were made to the Small Business Development Center for business planning services, and 8 businesses were referred to loan and/or grant programs for financing. During the survey process information obtained indicates that most new start-up, micro businesses are severely under-capitalized; many business owners have a difficult time understanding and dealing with the necessary paperwork (obtaining employer tax ID numbers, sales tax numbers, applying to their local planning/zoning boards for conditional use permits, etc.) required to actually get their businesses started. The need most identified by these start-up businesses was easy, inexpensive access to operating capital.*

**Difficulties Encountered:** *In general, the goals and objective of this activity were met. However, often the assisted small business entrepreneur was overwhelmed with the entire start-up process and/or experienced difficulties obtaining the necessary financing and dropped out of the program.*

- b. Coordinate with the B.E.A.R program and the Small Business Development Center(s) in at least two of the District's member counties to survey owners/managers of small businesses that fail during the year in order to identify the issues and reasons for the failures.

**Accomplishments Achieved:** *Surveyed two businesses during the report year.*

**Quantify Deliverable(s):** *Survey results indicate that while the basic problem these businesses faced was lack of capital, uncollectable accounts receivable was the primary reason these businesses failed.*

**Difficulties Encountered:** *Frequently a business had ceased operations before they could be surveyed. And micro-businesses, in particular, simply aren't/weren't interested in participating in any more "business" activities once they've ceased operations.*

Activities accomplished under **A. Economic Development**

**Activities and Job Creation, Activity 1,** advanced the CEDS goals of:

Goal #2 - Retain and Expand Business

Objective – Promote the SEUEDD resources and expertise to all District residents.

Objective – Assist in the determination of possible EDA projects.

Objective – Provide Business start-up and expansion/relocation assistance.

Objective – Provide assistance to business training programs.

Goal #4 – Increase Economic Development Capability

Objective – Maintain functional District involvement with all county and municipal level economic development entities

Objective – Disseminate economic development information and act as a regional clearinghouse for District economic development information.

Objective – Utilize available business development and training programs including the Small Business Development Center,

*Business Technical Assistance Center, and Applied Technology Training, including the Custom Fit Program.*

2. Coordinate with State programs and organizations to seek local economic development efforts coordinated with state-wide and regional efforts and resources and to take advantage of opportunities that may come from outside the area or that are not ordinarily considered for very rural/remote areas of the state.

**Accomplishments Achieved:** *Maintained relationships and memberships with the Governor's Office of Economic Development, the Utah Alliance for Economic Development, and the Economic Development Corporation of Utah. Attended quarterly meetings and webinars sponsored/hosted by these organizations and followed up on referrals and leads.*

**Quantify Deliverable(s):** *Late in the reporting year, one small manufacturing business expanded into the southeastern Utah District. This business provides specialized coating materials for the defense and aerospace industries. While it is too soon to claim job creation numbers, it is expected that this business will eventually provide up to thirty-five high paying jobs.*

**Difficulties Encountered:** *While the CEDS goals were met by the accomplishments of this activity, because of the recession, there was very little expansion activity by businesses and companies during the reporting period. Most inquiries were by companies who were simply conducting long range planning rather than exploring option for near-term expansion projects.*

*Activities accomplished under **A. Economic Development Activities and Job Creation, Activity 2,** advanced the CEDS goals of:*

*Goal #2 Retain and Expand Businesses*

*Objective – Promote District business planning and educational opportunities.*

*Goal #3 Business Attraction*

*Objective – Assist economic development practitioners with business expansion and relocation site visits as appropriate*

*Objective – Assist District businesses in access to capital*

*Goal # 4 Increase Economic Development Capability*

*Objective – Assist in the identification of appropriate and needed potential projects*

*Objective – Assist in the proposal development for funding consideration*

3. Maintain membership, serve on committees and attend meetings of relevant local economic development associations and chambers of commerce.

**Accomplishments Achieved:** *The SEUEDD maintained active memberships and close working relationships with both of the county-level chambers of commerce that operate in the southeastern Utah district and regularly attended chamber meetings. The SEUEDD/SEUALG also continued its membership in the Castleland Resource Conservation and Development Council, and served on the board. The SEUEDD participated in the monthly and/or quarterly meetings held by the four county economic development offices. District staff also regularly participated in telecommunications meetings for project development with the local economic development practitioners.*

**Quantify Deliverable(s):** *Three possible projects, eligible for EDA funding, are currently in the development and planning stage.*

**Difficulties Encountered:** *No difficulties were encountered or identified in the accomplishment of this goal and its objectives*

*Activities accomplished under **A. Economic Development Activities and Job Creation, Activity 3,** advanced the CEDS goals of:*

*GOAL #5 Strengthen and enhance the partnerships between state/local government and state/local economic development practitioners, organizations and agencies.*

*Objectives: Maintain active working relationships between the varied state and local stakeholders in order to advance the District's economy.*

4. Support and provide technical assistance to encourage existing business retention and expansion within the District. Work with county and community economic development committees to develop an aggressive retention and expansion program leading to higher skilled and higher wage paying jobs.

**Accomplishments Achieved:** *District staff worked with the Carbon/Emery County B.E.A.R program and with the local economic development directors in the southern counties to provide a coordinated resource and referral system to local small businesses.*

**Quantify Deliverable(s):** *150 small, existing and start-up businesses received coordinated referrals for services provided by the Southeastern Utah Economic Development District, the Southeastern Utah Business*

and Technical Assistance Center, , the district's revolving loan fund program, the Small Business Development Center, and the College of Eastern Utah.

**Difficulties Encountered:** *No specific difficulties were encountered in the accomplishment of this activity.*

Activities accomplished under **A. Economic Development Activities and Job Creation, Activity 4,** advanced the CEDS goals of:

*GOAL #2 Enhance the attractiveness of the district for economic development by promoting existing commercial/industrial areas as economic centers for the region.*

*Objectives: Retain and expand existing businesses; encourage a "pro-business" culture throughout the District's communities; provide current and relevant information to the District's businesses and industries; provide necessary and relevant supportive services to the District's business and industrial community.*

5. Support and promote existing District revolving loan funds and where possible and as appropriate, seek additional funds to supplement existing funds.

**Accomplishments Achieved:** *Presentations of information about the revolving loan fund programs were made at local economic development meetings, chambers of commerce, and the Castleland Resource Conservation and Development Council. District staff served on panels at two economic development conferences (one local and one regional) and manned display booths that provided information about the various economic development, community development, housing development and human services programs available in the district.*

**Quantify Deliverable(s):** *During this reporting period four loans totaling \$340,000 were made to local small businesses. While it's too soon to claim job creation for any of these projects, all of these businesses are actively operating and the loans are current.*

**Difficulties Encountered:** *In general the SEUEDD met its goals for this activity. However, despite increased interest in the district's revolving loan fund program, the recession is causing many businesses to curtail expansion plans and reduce debt. Although, the tightening of credit in commercial market has made obtaining financing problematic for many businesses, this has not resulted in a significant increase in the number of applications received by the revolving loan fund program. RLF staff*

*did counsel many potential clients about debt reduction (especially credit card debt) but more often than not, the client turned out to have such a problematic credit history that “Prudent Lending Practices” made the loan impossible. In other words, because of marginal credit practices many small businesses are in the same “underwater” situation as homeowners. At this time no additional revolving loan fund capitalization is needed.*

*Activities accomplished under **A. Economic Development Activities and Job Creation, Activity 5**, advanced the CEDS goals of:*

*GOAL #8 Diversify the regional economic base.*

*Objective: Increase the diversity of the types of businesses, manufacturing and industrial concerns within the District. Expand job opportunities for District residents across a broad economic spectrum*

6. Provide grant writing assistance to counties and communities in locating and obtaining appropriate funding sources for program and project completion. Provide technical assistance to communities and organizations in the District to complete grant applications and successfully manage awarded grants, maximizing private investment dollars.

**Accomplishments Achieved:** *Three agencies/programs were assisted with demographic information in order to complete applications for American Recovery and Reinvestment Act funds and housing replacement and rehabilitation funding. These programs also received technical assistance to develop their scopes of work. One community received technical assistance to develop and expansion project for their airport*

**Quantify Deliverable(s):** *One social services agency in Grand County received approximately \$100,000 in ARRA funds to provide rental assistance to households in employment crisis. Active Reentry (Independent Living Center) received approximately \$130,000 to fund assistive devices for personal with disabilities. The Southeastern Utah Association of Local Governments received funding to weatherize approximately 100 additional homes during the reporting year. This agency also provided major rehabilitation and/or replacement services for 15 low-income, owner occupied homes, and participated in the development of a 25 unit energy efficient apartment building to housing low and very low income residents. This project rehabilitated a historical*

building in the heart of downtown Price City, Utah and included a 2:1 mix of public and private funding totaling over \$2,000,000.

**Difficulties Encountered:** *The SEUEDD met its goals for this activity.*

Activities accomplished under **A. Economic Development Activities and Job Creation, Activity 6,** advanced the CEDS goals of:

*GOAL #3 Maintain and enhance the district's "quality of life" by supporting and coordinating efforts of district members and partners:*

*Objectives: Preserve existing affordable housing stocks; develop additional affordable/workforce housing; develop community amenities such as parks/recreation facilities, senior centers, community centers, human service facilities, etc.; expand culinary water resources and waste water facilities; expand social/human services resources*

7. Lead the coordination and integration of the public safety emergency communications network across a seven county region.

**Accomplishments Achieved:** *Worked with the four district counties and three other counties that form the eastern Utah region to coordinate the development of a standardized emergency communications network across the region.*

**Quantify Deliverable(s):** *A draft plan to specify the communication and operation standards for the public safety departments was developed. This plan will be finalized during the next report cycle. Approximately \$800,000 worth of equipment has been purchased and placed in service during the current reporting cycle.*

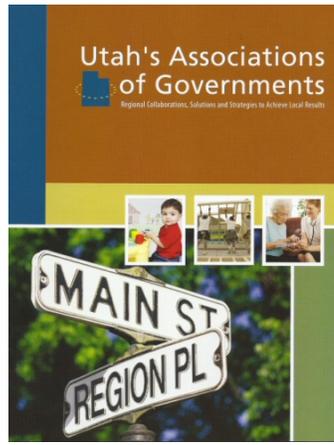
**Difficulties Encountered:** *No particular difficulties were encountered and the SEUEDD met its goals for this activity*

Activities accomplished under **A. Economic Development Activities and Job Creation, Activity 7,** advanced the CEDS goals of:

*GOAL #4 Maintain and expand the base infrastructure, especially that needed specifically to support the development of business/industry*

*Objectives: Increase broadband and wireless capacity; increase and expand the capacity of the District's transportation and highway systems; expand commercial air and rail transport services; increase electrical and natural gas distribution capacity.*

8. Cooperate with the five additional EDDs in the State of Utah, and with the Wasatch Front Regional Council in the production of a Program Performance Report. Work on this report, under this scope of work, will include production of content detailing the history, organization, and services of the Southeastern Utah Association of Local Governments and the Southeastern Utah Economic Development District. The content produced by Southeastern Utah EDD will be combined with similar content produced by the other EDDs and WFRC into a printed report. This content will also be used to produce a jointly maintained internet site which will be housed and maintained by Mountainland Association of Governments. The internet site will include appropriate linkages to state, federal and local agencies. *Special project funds in the amount of \$1,875 (\$1,500 EDA plus \$375 Match) were provided for this purpose.*
- Accomplishments Achieved:** *Coordinated with the consultant and the other Utah Economic Development Districts and Associations of Governments to gather the information for this publication*
- Quantify Deliverable(s):** *A full color magazine type brochure was printed and distributed throughout the state.*



*The main website is currently under development by the Mountainlands Association of Governments and will be hosted at:*

*<http://www.mountainland.org/>. The Southeastern Utah Association of Local Governments plans to update its website*

*(<http://www.seualg.utah.gov>) during the next reporting year (including the SEUEDD pages). This publication will be included in the update.*

**Difficulties Encountered:** *No difficulties were encountered and the SEUEDD met its goals for this activity*

*Activities accomplished under **A. Economic Development Activities and Job Creation, Activity 8**, advanced the CEDS goals of:*

*GOAL #2 Enhance the attractiveness of the district for economic development by promoting existing commercial/industrial areas as economic centers for the region.*

*Objectives: Retain and expand existing businesses; encourage a “pro-business” culture throughout the District’s communities; provide current and relevant information to the District’s businesses and industries; provide necessary and relevant supportive services to the District’s business and industrial community.*

*Implementation Action: C. Coordinate district services and resources with federal, state and regional business training and resource programs, and workforce development programs.*

9. Participate with the various federal and state agencies that effect public land use policies and public access to land, water and other resources. Engage in the public comment, planning, and decision-making processes.

**Accomplishments Achieved:** *SEUEDD staff and board members met regularly with state and local officials to identify public land use issues, develop land use plans, and to provide public comment against efforts to remove public lands from possible development, specifically resources extraction and/or energy development.*

**Quantify Deliverable(s):** *18 public comment letters were provided to agencies charged with making decisions about public land use. Several leases for the extraction of natural gas on public lands were restored to producers, 3 presentations on land use policies, how mineral lease funds effect rural communities, and the general benefits resource extraction activities bring to southeastern Utah were provided to federal and state officials.*

**Difficulties Encountered:** *While energy resource and mineral extraction continued in southeastern Utah, the current recession and resulting drop in commodity prices forced a reduction in overall energy and resource production and available jobs. Mineral lease funding used for critical community development projects was significantly reduced during this reporting period.*

*Activities accomplished under **A. Economic Development Activities and Job Creation, Activity 9**, advanced the CEDS goals of:*

*GOAL #1 Support the continued development of the district's natural resource extraction industries in an environmentally responsible manner*

*Objectives: Increase the total amount of natural resources produced within the District; increase the number of companies investing in the District's resources extraction industries; increase the number of jobs available in this industry cluster.*

10. Assist communities and counties to identify possible economic development projects and programs that are market driven and have a direct impact on job creation and economic diversification and perform support functions as needed.

**Accomplishments Achieved:** *District staff met with every city, county, special service district, housing authorities and non-profits in the region to provide assistance to identify issues and needs, develop projects, and identify financing resources.*

**Quantify Deliverable(s):** *All communities developed capital improvement priority lists. Overall, communities identified the following economic and community development priorities: 1. Create higher paying jobs, 2. Improve/increase affordable housing throughout the district, 3. Develop better highway systems, 4. Protect and/or develop culinary and secondary water resources. 5. Develop public recreation opportunities, develop public transportation systems. Five job creating projects eligible for EDA funding were identified: 1. Development of an industrial park in Green River, Utah. 2. Expansion of the Blanding Air Airport commercial building—Blanding, Utah. 3. Construction of an observatory for the new Canyon County Discovery Center in Monticello, UT. 4. Infrastructure development at the industrial park in Green River, UT. 5. Improvements (electrical lines, water line and access road) to the industrial area in Helper City, UT to allow the expansion of two existing businesses. These projects will be further developed during the coming reporting year and it is planned that at least two applications will be made to EDA for funding.*

**Difficulties Encountered:** *While the SEUEDD generally met its goals for this activity, projects are often abandoned during the development stage because of the extreme development costs and difficulties coordinating all the necessary funding. The business for which the*

*Blanding Airport expansion project was proposed decided to relocate to a more urban area. The industrial park expansion in Green River, UT has been postponed because of the downturn in the economy and because of the long lead time needed to obtain an environmental clearance and the required permits.*

*Activities accomplished under **A. Economic Development Activities and Job Creation, Activity 10**, advanced the CEDS goals of:*

*GOAL #8 Diversify the regional economic base.*

*Objective: Increase the diversity of the types of businesses, manufacturing and industrial concerns within the District.*

*Expand job opportunities for District residents across a broad economic spectrum*

*GOAL #9 Maintain the eligibility of the communities/entities within the district for U.S. Department of Commerce-Economic Development Administration programs and funding.*

*Objectives: Identify eligible projects needed to promote and advance the District's economic vitality and provide technical assistance to eligible applicants to obtain funding*

## **B. Update and Implement the District's CEDS**

1. Obtain input and direction from the SEUEDD Board and the CEDS Committee to determine necessary updates to the CEDS and CEDS goals.  
**Accomplishments Achieved:** *The SEUEDD Board and CEDS Strategy Committee met formally four times during this reporting period. Presentations were made concerning land use issues, resource extraction issues, job development issues and concerns of small business. Discussions were also conducted about infrastructure development, loss of local government revenues, population and demographic information.*  
**Quantify Deliverables:** *The SEUEDD Board and CEDS Strategy Committee provided direction and information to the SEUEDD staff about updates and/or changes that might be needed for the CEDS.*  
**Difficulties Encountered:** *No difficulties were encountered during this reporting period and the SEUEDD met its goal for this activity.*
2. Use information obtained while interfacing with other business and economic development organizations to determine CEDS priorities and strategies and to accomplish the goals.

**Accomplishments Achieved:** *The CEDS Strategy committee determined that no updates were needed for the CEDS at this time. Even considering the economic slowdown, the basic goals and priorities outlined in the CEDS were still valid and addressed the economic development needs of the District's communities.*

**Quantify Deliverables:** *Six potential EDA funded projects were identified, prioritized and advanced by the SEUEDD Board and staff during this reporting period.*

- a. *Blanding Airport expansion*
- b. *Water line expansion for new hospital/assisted living center/Moab Area Project for Seniors projects.*
- c. *Bluff Pedestrian bridge project*
- d. *Additional expansion of the industrial park development in Green River*
- e. *Expansion of an industrial electrical power line to Helper City's industrial park.*
- f. *Observatory at new Canyonlands Discovery Center in Monticello City*

**Difficulties Encountered:** *While these projects were identified and work was started on the development of scopes of work, budgets, and applications, none of the projects have been started during this reporting period. Several factors, including the economic downturn, have contributed to the elimination or postponement of these projects: time conflicts between the various funding sources, difficulty in obtaining the required match funds, the target business(es) pulled out of the project, or had to postpone their commitment, etc.*

3. **Coordinate with the SEUEDD Board and community and business leaders to accomplish the goals identified in the CEDS.**

**Accomplishments Achieved:** *Throughout the reporting period, SEUEDD staff met regularly on an informal basis with board and strategy committee members in their local offices and acted as a conduit between the SEUEDD Board/CEDS Strategy Committee and the local business/industrial community.*

**Quantify Deliverable(s):** *Board and strategy committee members dealt with issues concerning public land use, resource extraction, the reformation of the regional Department of Workforce Services labor advisory board, and the consolidation of the College of Eastern Utah with Utah State University. SEUEDD Staff provided the Board and Strategy Committee with information about business and industrial concerns gathered during the execution of the of the rest of the 2009-2010 workplan activities.*

**Difficulties Encountered:** *No difficulties were encountered and the SEUEDD met its goals for this activity*

Activities accomplished under **B. Update and Implement the District's CEDS, Activities 1 through 3** advanced the CEDS goals of:

*GOAL #9 Maintain the eligibility of the communities/entities within the district for U.S. Department of Commerce-Economic Development Administration programs and funding.*

*Objectives:*

*Identify eligible projects needed to promote and advance the District's economic vitality and provide technical assistance to eligible applicants to obtain funding*

*Implementation Strategies*

*A. Maintain an updated and current edition of the district's Comprehensive Economic Development Strategy*

*B. Keep the most current edition of the CEDS posted on the district's website in a manner that allows for easy downloading and printing*

**C. Maintain District Information Database**

1. Develop and update District statistical information database.

**Accomplishments Achieved:** *The SEUEDD/SEUALG served as the regional affiliated Census data center for the state of Utah during this reporting period. Data was collected on a quarterly basis from the Department of Workforce Services, the Governor's Office of Planning and Budget, the U.S. Bureau of Economic Analysis, and the Utah State Tax Commission. Information was also collected by surveying the district human services providers, housing authorities, and non-profit organizations throughout the year.*

**Quantify Deliverables:** *Numerous requests for demographic and statistical information were provided to district organizations and entities. This employment, wage and demographic information helped district entities obtain funding for capital improvement and human services projects.*

**Difficulties Encountered:** *In general no difficulties were encountered during the accomplishment of this activity. However, because the population of the district is so small data available from the Census Bureau, the American Community Survey, the Department of Work force Services, and the Bureau of Economic Analysis, etc. is often outdated and only*

*available on a regional basis and not for individual counties, cities, or towns.*

2. Provide on-line information and access to the CEDS Strategy, Housing and Urban Development's Consolidated Plan and the statistical database.

**Accomplishments Achieved:** *The Consolidated Plan was completely rewritten for 2009. The CEDS annual reports were also posted to the SEUALG website The SEUALG/SEUEDD website (www.seualg.utah.gov ) was updated with current information as data was gathered.*

**Quantify Deliverable(s):** *During the reporting period, SEUEDD staff responded to 38 requests for demographic and/or statistical information. Requests were filled by providing hard copy reports (complete or partial copies of the CEDS, Consolidated Plan, Transportation Plan and Disaster Mitigation Plan) and/or by guiding the requester through the process of obtaining the information online from the SEUALG, Department of Workforce Services, Governor's Office of Planning & Budget, the U.S. Census Bureau, the Bureau of Economic Analysis, etc.*

**Difficulties Encountered:** *No difficulties were encountered and the SEUEDD met its goals for this activity.*

*Activities accomplished under **C. Maintain District Information Database, Activities 1 and 2,** advanced the CEDS goals of: GOAL #9 Maintain the eligibility of the communities/entities within the district for U.S. Department of Commerce-Economic Development Administration programs and funding.*

*Objectives:*

*Identify eligible projects needed to promote and advance the District's economic vitality and provide technical assistance to eligible applicants to obtain funding*

*Implementation Strategies*

*C. Maintain a current database on the district's website that profiles the district's communities and includes information about the district's economy, demographics, workforce and employment statistics, etc.*

*D. Make hard copies of the CEDS available as requested*

#### **D. Ongoing Training for SEUEDD Board and Staff**

1. As directed and as funding allows, elected officials and/or staff will attend EDA regional/or annual conferences, and other economic development conferences and trainings sponsored by the state, colleges and universities, as appropriate.

**Accomplishments Achieved:** *During the reporting year, SEUEDD staff attended and participated in 2 local economic development conferences:*  
*\* The Carbon/Emery County Business Market, sponsored by the B.E.A.R program and the Southeastern Utah Business and Technical Assistance Center, where the SEUEDD sponsored a booth and presented information about Economic Development Administration programs and the local revolving loan fund programs.*

*\* Senator Bennett's Rural Economic Development Conference. The SEUEDD hosted a booth at this conference and provided information about programs available through the Economic Development Administration and the local revolving loan funds. SEUEDD staff participated in a round-table panel on business financing. SEUEDD staff and board members also attended the Governor's Economic Development Conference and the NADO national training conference and participated in relevant break-out training sessions provided to conference attendees.*

**Quantify Deliverable(s):** *SEUEDD staff participated in three peer review sessions during the NADO national training conference. Staff also participated in break-out sessions at all the conference in subjects such as venture capital financing, obtaining and interpreting demographic information, administering revolving loan funds, internet and web security/safety, and basic business tax law.*

**Difficulties Encountered:** *No difficulties were encountered and the SEUEDD met its goals for this activity*

2. As funding allows, SEUEDD board members and staff will attend training sessions specifically tailored to District economic development activities, or which will otherwise advance the accomplishment of this work plan and the strategies outlined in the CEDS.

**Accomplishments Achieved:** *Although, two training sessions were presented to the EDD board during regularly scheduled meetings, SEUEDD staff or board members did not attend any training or courses that were not associated with one of the national, state, or regional conferences that were attended.*

**Quantify Deliverable(s):** *The Department of Workforce Services conducted one board training session on accessing and using regional employment and job information. The board also received a training session on the 2010 census process and the availability of information for rural areas from the American Community Survey program.*

**Difficulties Encountered:** *Although several training opportunities were available to the SEUEDD during this reporting period the cost of the available training sessions (out of state travel costs plus fees) made it impossible for the SEUEDD to participate in any of these individual training opportunities.*

Activities accomplished under **D. Ongoing Training for SEUEDD Board and Staff, Activities 1 and 2,**

*GOAL #2 Enhance the attractiveness of the district for economic development by promoting existing commercial/industrial areas as economic centers for the region.*

*Objectives: Retain and expand existing businesses; encourage a “pro-business” culture throughout the District’s communities; provide current and relevant information to the District’s businesses and industries; provide necessary and relevant supportive services to the District’s business and industrial community.*

*Implementation Strategy*

*D. Participate in regional and local economic development summits, conferences, and seminars*

**E. Regional Marketing and Promotion**

1. Continue support of local marketing efforts with the objective of diversifying local, sub-district economies.

**Accomplishments Achieved:** *SEUEDD staff and board members coordinated with local economic development offices and the Castleland Resources Conservation and Development Council to market the region to potential relocating businesses and organizations.*

**Quantify Deliverables:** *SEUEDD staff responded to four inquiries about industrial park facilities.*

**Difficulties Encountered:** *Most of the available sites within southeastern Utah lack one or more of the features desired by major industrial and manufacturing companies, i.e., no natural gas or deficient electrical service, too far from a major interstate highway, rail transport or major airport, not enough water.*

2. Assist local economic development directors in the identification of market clusters and ensure that prospective investments are market driven and emphasize diversification of the local economies.

**Accomplishments Achieved:** *SEUEDD staff and local economic development practitioners worked with two groups to promote the development of projects that will attract expanded and specialized tourism.*

**Quantify Deliverables:** *An educational/eco-tourism based facility is being developed in Monticello, Utah. This center will serve students and tourist who are interested in a more in-depth bio/ecology experience that specifically examines the Colorado Plateau area of the southwestern United States.*

**Difficulties Encountered:** *Because of the economic downturn donations and other private funding needed for this project are more difficult to obtain. While progress on this project continues, it is at a much slower pace than originally planned.*

3. Participate and coordinate with state level programs and promotions that encourage both business/industrial development and tourism/travel in the District.

**Accomplishments Achieved:** *Local economic development practitioners and SEUEDD staff coordinated with the B.E.A.R program, state Governor's Office of Economic Development (GOED) and the district's revolving loan fund program to provide services to businesses to encourage relocation and/or expansion into the district.*

**Quantify deliverable(s):** *One small defense/aerospace manufacturer expanded into the southeastern Utah region. Six businesses applied and were approved for the Utah Rural Fast Track Grant Program (<http://goed.utah.gov/relocate/incentives/rft/>). Two tourism/travel/film projects were developed and will be conducted during the 2010/2011 reporting year.*

**Difficulties Encountered:** *While the SEUEDD generally met its goals for this activity, both the time required to promote the district to outside concerns and available funding limits the number of successful projects that can be accomplished*

The Comprehensive Economic Development Strategy adopted by the Southeastern Utah Economic Development District details how performance will be measured and activities will be evaluated:

## 2008 SEUEDD Comprehensive Economic Development Strategy Performance and Evaluation Measures

The CEDS goals and objectives outline criteria from which progress can be measured in the areas of:

- Number of jobs retained

*The current recession has caused a net loss of jobs across the district. Almost all employment sectors experienced a decrease in available jobs. The job losses reported just through the 2<sup>nd</sup> quarter of 2009 are the worst experienced since the recession of the early 1990's. Further, in all counties within southeastern Utah there were fewer businesses in 2009 than in 2008.*

<b>2009* NON-FARM JOB LOSS</b>						
COUNTY	MINING UTILITIES TRADE	MFG/ CONSTRUCTION/ TRANSPORTATION	PROFESSIONAL FINANCE INFORMATION	LEISURE HOSPITALITY OTHER	EDUCATION GOVERNMENT	TOTALS
<b>CARBON</b>	-361	-129	-15	112	-72	-465
<b>EMERY</b>	3	66	0	-19	22	72
<b>GRAND</b>	-57	-65	-37	-61	16	-204
<b>SAN JUAN</b>	18	-53	-65	-52	-40	-192
<b>TOTALS</b>	-397	-181	-117	-20	-74	-789

Source: Department of Workforce Services, Workforce Development and Information Division, 2<sup>nd</sup> Quarter 2009

<b>2008-2009 ESTABLISHMENT COMPARISON</b>		
	<b>End of 2008</b>	<b>3<sup>RD</sup> Quarter 2009</b>

<b>CARBON</b>	678	661
<b>EMERY</b>	266	270
<b>GRAND</b>	546	544
<b>SAN JUAN</b>	349	347
<b>TOTALS</b>	1839	1822

- Number of jobs created

*During the reporting period a total of 127 jobs were created throughout the district. Approximately 25 of these jobs were created by the new micro businesses assisted by the B.E.A.R program or incubated in the Southeastern Utah Business and Technical Assistance Center.*

- Private sector investment

*As reported on the GPRA there was an estimated \$5,375,000 in private business creation and/or expansion investment made throughout the district during the reporting year.*

- Increases in average household wages and income

*Unfortunately, due to the recession and the loss of jobs in higher paying industries such as manufacturing, mining and energy development, and construction, the net average wage reported through the 3<sup>rd</sup> quarter of 2009 was only \$29 higher than it was in 2008 (\$2,764 in 2008/\$2,793 in 2009).*

- Number of affordable/workforce housing units created

*During 2009 the rehabilitation or replacement of 15 single family housing units was completed. 21 units if new multi-family housing affordable to low-income resident were completed. All of the new and replacement units earned the Energy Star rating.*

- Number of new businesses/companies

*During this reporting period the implementation of the activities listed in the scope of work and accomplishment of the CEDS goals contributed to the creation/incubation of thirty-three new businesses.*

*Carbon County = 19  
Emery County = 5  
Grand County = 8  
San Juan County = 3*

- Amount of public land that remains available for development and wise multiple use

*The efforts of the Southeastern Utah Economic Development District in accomplishing Goal #1 contributed to the result that during 2009 no new tracts of public land were added to the lands that prohibit wise multiple use and development. During this same period, 6 new natural gas drilling permits were issued.*

- Federal, state, and local investment in the district.

During this reporting period approximately \$187,000,000 was invested in capital improvement projects throughout the district. This funding was a combination of mineral lease monies, Department of Transportation funds (both regular and ARRA allocations), Department of Energy, USDA Rural Development funds and Housing and Urban Development funding. These investments funded highway improvement projects, the mill tailings removal project in Grand County, water and sewer projects, community centers and swimming pools, housing, and ADA public access projects.

- Number of CEDS goals and objectives advanced or accomplished

*As listed above 8 of the 9 goals outlined in the current CEDS were advanced or activities were accomplished. Because of the lack of funding and the reorganization of both the College of Eastern Utah and the eastern Utah employment councils, only the objectives of GOAL #7: (Facilitate where possible, the development of an educated and skilled workforce) were not actively implemented or advanced.*



**2010-2011 Schedule:** The following section details achievable goals and a plan of action for the coming year. Each item in the implementation plan is linked to the CEDS goals it advances. The SEUEDD scope of work for the coming year is also included.

*During the 2010/2011 planning year, the Southeastern Utah Economic Development District will undertake and/or participate in the following activities, for which specific project have been identified, as part of its scope of work*

ENTITY	PROJECT/ACTIVITY DESCRIPTION	TOTAL COST	PERFORMANCE/EVALUATION MEASURES	SCHEDULE
<b><i>CEDS GOAL #1 Support the continued development of the district's natural resource extraction industries in an environmentally responsible manner</i></b>				
<i>SEUEDD/SEUALG/ All District Entities</i>	<i>Continue to participate in the decision making process of federal and state agencies with regards to land-use policies</i>	<i>Combined funding from SEUEDD and SEUALG</i>	<i>Amount of land remains and/or become available for development and resource &amp; mineral extraction activities</i>	<i>Ongoing project 4/10 thru 3/11</i>
<i>Carbon County</i>	<i>Nine Mile Canyon Road Improvements</i>	<i>\$25,000,000- Federal, local and Private</i>	<i>Road will be paved and improved to protect priceless archeological sites while allowing continued resource/mineral extraction activities in the area</i>	<i>Ongoing: 2010 thru 2015</i>
<b><i>CEDS GOAL #2 Enhance the attractiveness of the district for economic development by promoting existing commercial/industrial areas as economic centers for the region.</i></b>				
<i>Helper City</i>	<i>Improvements for industrial area-electrical, water, and access</i>	<i>\$650,000 – EDA, State, Local, Private</i>	<i>Expansion of existing manufacturing business, creation/retention of approximately 25 jobs</i>	<i>2010 thru 2011, EDA application is in preliminary stage</i>
<i>Moab City/Grand Co</i>	<i>Hwy 191 Gateway plan and storm drain improvements</i>	<i>\$1,900,000 – State, Federal, Local</i>	<i>Expansion/development of hotels and restaurants along the main highway into Moab City, with a resulting increase in jobs</i>	<i>2011 though 2013</i>
<i>Monticello City</i>	<i>Airport Expansion</i>	<i>\$1,200,000- State, Local, Federal</i>	<i>Expand airport runway and services to allow for increased plan size and amount of traffic. This expansion resulting increase in revenues, better access to southeastern Utah for potential business and tourism growth</i>	<i>2010 thru 2011</i>

<b>ENTITY</b>	<b>PROJECT/ACTIVITY DESCRIPTION</b>	<b>TOTAL COST</b>	<b>PERFORMANCE/EVALUATION MEASURES</b>	<b>SCHEDULE</b>
<i>Grand Co/Private Companies</i>	<i>Continuation of the 10 to 15 year project to remove the radioactive mill tailings from the edge of the Colorado River in Grand County (superfund site project).</i>	<i>\$50,000,000</i>	<i>This project will provide up to 75 high paying jobs during each year of operation</i>	<i>2010 thru 2025</i>
<b>CEDS GOAL #3 Maintain and enhance the district's "quality of life" by supporting and coordinating efforts of district members and partners:</b>				
<i>Helper City</i>	<i>Completion of 20 unit apartment building, including the renovation of a building listed on the historical register</i>	<i>\$3,500,000 – Tax credits, local and private funding</i>	<i>Significant increase in the number of affordable housing unit available in Carbon County</i>	<i>To be completed by Aug of 2010</i>
<i>Emery County</i>	<i>Assisted Living Center</i>	<i>\$2,000,000 – State, local and private funding</i>	<i>Provide enhanced services to the region's gaining population. Increase employment opportunities</i>	<i>2010-2011</i>
<i>Emery County</i>	<i>New Food Bank</i>	<i>\$500,000</i>	<i>Provide needed service to support the counties lower-income workers</i>	<i>2010-2011</i>
<i>Grand County</i>	<i>Assisted Living Center</i>	<i>\$2,500,000</i>	<i>2<sup>nd</sup> phase of the MAPS (Moab Area Project for Seniors) project. Expected that 15 additional jobs will be created</i>	<i>2010-2011</i>
<i>Moab City</i>	<i>Swimming pool/recreation center</i>	<i>\$7,500,000</i>	<i>Enhanced services for county residents and tourists-increased municipal revenues, 5 additional jobs will be created</i>	<i>2010-2012</i>
<i>Carbon County</i>	<i>Senior/Community Center</i>	<i>\$9,000,000</i>	<i>Improve services to the district's increasing aged population. Expected that 8 additional employees will be needed</i>	<i>2010-2012</i>
<i>Carbon County</i>	<i>Children's Justice Center</i>	<i>\$1,200,000</i>	<i>Improve services for the region's juvenile justice system.</i>	<i>2010-2011</i>
<i>Monticello City</i>	<i>New fire station</i>	<i>\$1,300,000</i>	<i>Improved fire services to business and residents. Decreased fire insurance rates</i>	<i>2010-2011</i>
<i>SEUALG</i>	<i>Rehabilitation of up to 15 units of owner-occupied low-income housing</i>	<i>\$500,000</i>	<i>Preservation of existing housing units, improved living conditions and availability of affordable housing for moderate income workforce.</i>	<i>2010-2011</i>

ENTITY	PROJECT/ACTIVITY DESCRIPTION	TOTAL COST	PERFORMANCE/EVALUATION MEASURES	SCHEDULE
<b>CEDS GOAL #4 Maintain and expand the base infrastructure, especially that needed specifically to support the development of business/industry</b>				
San Juan County/Navajo Reservation, private telecommunications companies	Phase I of the development of broadband service in southern San Juan County and the Navajo Reservation.	\$3,000,000	Provide broadband and wireless services in extremely remote areas of the district where service currently doesn't exist, thereby making the region more attractive to potential business expansion	Phase I – 2010 thru 2012. Completion 2015
<b>CEDS GOAL #7 Facilitate where possible, the development of an educated and skilled workforce</b>				
SEUEDD, Local Entities, state agencies, and workforce development council	Participate in the reorganization of the eastern Utah Workforce Development Councils and the development of that agency's updated workforce training plan.	Staffing costs of various agencies/entities	Improved services to local business for training and hiring of employees	2010-2011
SEUEDD, Higher Education, local ED practitioners, local citizen advisory councils	Participate in the public process required for the consolidation of the College of Eastern Utah and the Utah State University	Staffing costs of various agencies/entities	Continue higher education opportunities with southeastern Utah, increased coordination of job training programs, increased participation in economic development activities by representatives of higher education	2010-2011
<b>GOAL #8 Diversify the regional economic base.</b>				
BTAC, SEUEDD, Local ED practitioners	Continue the B.E.A.R project survey of new and start-up businesses to determine needs and issues in order to design and provide better business services	\$100,000	Increased expansion and diversity of small businesses. Expect the creation of at least 25 new jobs	2010-2011
Moab to Monument Valley Film Commission, Grand Co. State agencies	Pixar film project to be filmed in the Grand County area	\$3,000,000, state and private funds	Approximately 50 temporary jobs will be created during filming. Estimated \$1,500,000 infusion into local economy	2010
Monticello City, Local Organizations	Beginning phases for the development of the Canyonlands Discovery Center (educational and eco-tourism center)	\$17,000,000, EDA, private donation, fees, etc.	When completed this project is expected to provide up to 18 high paying jobs	2010-2015

*In order to implement the projects listed and accomplish the other goals outlined in the CEDS, during the 2010/2011 planning year the SEUEDD will undertake the activities detailed in the 2010-2011 Scope of Work*

### **FY 2010/2011 SCOPE OF WORK\***

Grantee: **Southeastern Utah Economic Development District**

Project Number: Pending

The Recipient will perform the following activities that advance the goals and objectives identified in the 2008-2013 CEDS:

**CEDS GOAL 1:** Support the continued development of the district's natural resource extraction industries in an environmentally responsible manner.

#### **ACTIVITIES:**

1. Maintain active dialog and input with federal and state agencies. Participate with the various federal and state agencies that effect public land use policies and public access to land, water and other resources. Engage in the public comment, planning, and decision-making processes.
2. Provide technical assistance to private companies, especially those with regional resource extraction and energy production interests
3. Coordinate with local resource development agencies and organizations and with local governments to identify issues, needs potential projects.

#### **RESULTS MEASURED BY:**

- A. Increases to and/or retention of companies with active projects within the District.
- B. Increases to and/or retention of job opportunities in the District's natural resource extraction and energy development industries
- C. Increases to and/or retention of private capital investment
- D. Increases to and maintenance of mineral lease/extraction fees and other revenues available to local governments.

**CEDS GOALS 2 & 5:** Goal 2: Maintain and enhance the attractiveness of the district for economic development by promoting existing commercial/industrial areas and economic centers for the region. Goal 5 Strengthen and enhance the partnerships between state/local government and state/local economic development practioners, organizations and agencies.

#### **ACTIVITIES:**

1. Coordinate services and planning activities with the Business and Technical Assistance Center (BTAC), Procurement Technical Assistance Center (PTAC), Small Business Development Center (SBDC), and other appropriate agencies.
2. Participate in regional and local economic development summits, conferences and seminars.
3. Participate and coordinate with state level programs and promotions that encourage both business/industrial development and tourism/travel in the District.

4. Participate in the Economic Development Corp of Utah’s “Sure-Site” project.
5. Support and coordinate local marketing efforts with county and city economic development groups.
6. Participate and coordinate with state level programs and promotions that encourage both business/industrial development and tourism/travel in the District.

**RESULTS MEASURED BY:**

- A. Continued development of industrial sites and parks
- B. Number of companies locating and/or relocating into the District
- C. Increased tourism
- D. Increased tourist and room tax revenues

**CEDS GOAL 3:** Maintain and enhance the District’s “quality of life” by supporting and coordinating the efforts of District members and partners.

**ACTIVITIES:**

1. Coordinate community planning efforts and activities and assist with ordinance and planning and zoning efforts
2. Participate in the operation of the District’s housing rehabilitation program
3. Provide technical assistance to District entities and organizations for human services planning
4. Participate in and coordinate transportation planning efforts
5. Provide technical grant writing assistance to District communities and agencies for service programs.

**RESULTS MEASURED BY:**

- A. Number of communities helped with planning and zoning issues
- B. Number of community plans updated and/or implemented
- C. Improved housing quality and/or affordability (number of units).
- D. Improved and/or increased community and human services available to District residents

**CEDS GOAL 4:** Maintain and expand the base infrastructure especially that needed specifically to support the development of business/industry.

**ACTIVITIES:**

1. Provide technical assistance to District communities to develop capital improvement lists and plans
2. Provide technical assistance to District communities and entities to develop mature, viable capital improvement projects.
3. Provide grant writing technical assistance to District communities and agencies to obtain project funding.
4. Coordinate the upgrade of the public safety emergency communications network across a seven county region
- 5.

**RESULTS MEASURED BY:**

- A. Capital improvement lists/plans completed for 90% of the District’s entities
- B. Number of projects developed

- C. Improved infrastructure development across the District
- D. Increased public project funding and private investment

**CEDS GOAL 8:** Diversify the regional economic base.

**ACTIVITIES:**

11. Support and provide technical assistance to encourage existing business retention and expansion within the District. Work with county and community economic development committees to develop an aggressive retention and expansion program, especially the B.E.A.R Program (Business Expansion and Retention Program).
  - a. Continue to provide technical support to the B.E.A.R. program to identify the needs and issues of start-up businesses, and develop programs and services to address the identified needs/issues.
    - i. Participate in B.E.A.R start-up business survey process
    - ii. Provide basic one-stop information for start-up businesses that participate in the B.E.A.R survey program
    - iii. Participate in the interagency referral process for start-up businesses to address identified needs.
12. Continue to support and promote the existing District revolving loan funds
13. Assist communities and counties to identify possible economic development projects and programs that are market driven and have a direct impact on job creation and economic diversification and perform support functions as needed.
14. Continue to coordinate services and planning activities with the Business and Technical Assistance Center (BTAC), Procurement Technical Assistance Center (PTAC), Small Business Development Center (SBDC), and other appropriate agencies and organizations in the production and distribution of business support materials and programs. Participate with county economic development and community planning organizations and regularly attend their general meetings, planning sessions, and seminars.
15. Coordinate state programs and organizations with local economic development efforts to take advantage of state-wide and regional opportunities.
16. Maintain membership, serve on committees and attend meetings of relevant local economic development associations and chambers of commerce.
- 17.

**RESULTS MEASURED BY:**

- A. Number of start-up business assisted
- B. Number of business retentions assisted
- C. Number of jobs created and/or retained
- D. Increases to average wages

**CEDS GOAL 9:** Maintain the eligibility of the communities/entities within the District for U.S. Department of Commerce-Economic Development Administration programs and funding.

**ACTIVITIES:**

1. Obtain input and direction from the SEUEDD Board and the CEDS Strategy Committee to determine necessary updates to the CEDS and CEDS goals

2. Coordinate with the SEUEDD Board and community and business leaders to accomplish the goals identified in the CEDS
3. Assist District communities to identify eligible projects and prepare applications for EDA funding
4. Develop and update District statistical information database.
5. Provide on-line information and access to the CEDS Strategy, Housing and Urban Development's Consolidated Plan and the statistical database.
6. As directed and as funding allows, elected officials and/or staff will attend EDA regional/or annual conference, and other economic development conferences and trainings sponsored by the state, colleges and universities, as appropriate.
7. As funding allows, SEUEDD board members and staff will attend training sessions specifically tailored to District economic development activities, or which will otherwise advance the accomplishment of the planning scope of work and the strategies outlined in the CEDS.
- 8.

**RESULTS MEASURED BY:**

- A. CEDS is updated
- B. Number of EDA eligible projects identified and developed
- C. Number of EDA applications submitted
- D. Number of trainings and EDA sponsored conferences SEUEDD staff attends

**Appendix A**  
**Southeastern Utah Economic Development District - Statistical Overview**

<b>Population Estimates</b>								
<b>County</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>% Chg 2004-2009</b>	<b>% Of State</b>
Carbon	19,385	19,338	19,504	19,730	19,841	19,768	.02%	.001%
Emery	10,493	10,491	10,438	10,461	10,610	10,848	.003%	.0004%
Grand	8,611	8,826	9,024	9,125	9,326	9,493	10%	.0003%
San Juan	14,353	14,571	14,647	14,807	15,206	15,643	9%	.0006%
District	52,842	53,226	53,613	54,123	54,983	55,752	6%	.0002%
State of Utah	2,469,230	2,547,389	2,615,129	2,699,554	2,757,779	2,800,089	13%	

Source: Utah Population Estimates Committee and U.S. Census Bureau

<b>2009* Employment and Wage Data</b>		
<b>County</b>	<b>Unemployment Rate</b>	<b>Avg. Monthly Wage*</b>
Carbon	4.3%	\$2,998
Emery	3.6%	\$3,598
Grand	5.6%	\$2,179
San Juan	6.0%	\$2,396
Utah State	3.4%	\$3,092

Source: Utah State Department of Workforce Services, Workforce Information  
 \* 2<sup>nd</sup> Quarter

<b>ESTABLISHMENTS WITH EMPLOYEES</b>						
	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>
Carbon	665	663	686	686	669	678
Emery	255	271	273	273	261	266
Grand	484	489	502	520	536	546
San Juan	334	341	346	352	341	349

Source: Utah Department of Workforce Services, Unemployment Insurance Division.

<b>NON-FARM JOBS</b>						
		MINING UTILITIES TRADE	MFG/ CONSTRUCTION	PROFESSIONAL FINANCE	LEISURE HOSPITALITY OTHER	GOVERNMENT EDUCATION
<b>Carbon</b>						
	<b>2004</b>	2698	587	955	1105	3172
	<b>2005</b>	2993	696	974	1076	3207
	<b>2006</b>	3180	813	1026	1178	3224
	<b>2007</b>	3159	704	955	1209	3223
	<b>2008p</b>	3615	710	931	1116	3306
<b>Emery</b>						
	<b>2004</b>	1710	343	299	433	955
	<b>2005</b>	1874	288	282	441	918
	<b>2006</b>	1897	355	331	433	920
	<b>2007</b>	1780	384	378	431	932
	<b>2008p</b>	1397	451	302	420	965
<b>Grand</b>						
	<b>2004</b>	876	295	408	1474	1112
	<b>2005</b>	906	396	458	1483	1159
	<b>2006</b>	937	373	466	1534	1160
	<b>2007</b>	979	376	539	1623	1142
	<b>2008p</b>	1036	359	466	1658	1167
<b>San Juan</b>						
	<b>2004</b>	622	325	147	674	2171
	<b>2005</b>	602	395	163	620	2141
	<b>2006</b>	591	507	179	652	2158
	<b>2007</b>	656	527	196	718	2299
	<b>2008p</b>	724	379	242	769	2324

Source: Department of Workforce Services, County Fact, July 2006

<b>Per Capita Income</b>					
<b>County</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>
<b>Carbon</b>	22,914	23,535	26,913	28,763	28,730
<b>Emery</b>	19,098	20,032	22,080	23,694	23,572
<b>Grand</b>	20,634	20,937	24,431	25,412	25,852
<b>San Juan</b>	14,363	14,913	15,854	16,388	17,170
<b>Utah</b>	25,349	26,603	27,494	29,242	29,831

Source: U.S. Bureau of Economic Analysis

<b>Average Monthly Wage</b>					
<b>County</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>
<b>Carbon</b>	2,407	2,500	2,686	2,809	3,085
<b>Emery</b>	2,883	3,084	3,302	3,310	3,317
<b>Grand</b>	1,843	1,965	2,043	2,145	2,250
<b>San Juan</b>	2,030	2,074	2,126	2,340	2,409
<b>Utah</b>	2,641	2,736	2,883	3,043	3,121

Source: Department of Labor (Workforce Services)

<b>Gross Taxable Sales 2001-2006</b>						
<b>County</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008p</b>
<b>Carbon</b>	333,786	373,840	411,946	478,221	487,709	505,553
<b>Emery</b>	104,310	125,173	137,002	182,236	167,172	157,210
<b>Grand</b>	163,637	180,001	195,734	227,655	255,263	296,201
<b>San Juan</b>	85,238	83,533	101,736	133,030	193,332	187,348

Source: Utah State Tax Commission, millions of dollars

**APPENDIX B**  
**Southeastern Utah Economic Development District**  
**2009 Economic & Community Development Completed Projects**

<b>Entity</b>	<b>Project Description</b>	<b>EDA Funding</b>	<b>CIB Funding</b>	<b>Local Funding</b>	<b>Other Public Funding</b>	<b>Other Private Funding</b>	<b>USDA</b>
Emery County	Improve Coal Haul Road		8,000,000			1,200,000	
Emery County	Site Development for Humate Mine					800,000	
Emery County	Expand electrical transmission line			100,000		600,000	
San Juan County	Rehab building as training center for disabled adults					25,000	90,000
Grand/San Juan Co	Expand broadband between Moab and Monticello					500,000	
Carbon County	New Restaurant			150,000		700,000	
Carbon County	25 unit apartment building (historical renovation)			200,000	2,000,000	800,000	
All Counties	Rehabilitation/replacement of 15 units of single family housing				300,000		120,000
Emery County	Devlp of nickel plating mfg facility			350,000		750,000	
Grand County	Removal of radioactive tailings				21,670,000		
All Counties	ARRA Highway projects				8,000,000		
Carbon County	Carbonville Road improvements		3,800,000	1,000,000			
Helper City	Railroad & Mining Museum expansion		1,000,000	400,000			
Emery County/Ferron	Expansion of the assisted living center		500,000	150,000			
Emery County	Aquatic center		3,000,000	800,000			
Blanding City	City water line and treatment plant expansion		1,250,000	200,000	400,000		500,000
Helper City	Completion of Hwy 6 Interchange in Helper			500,000	37,000,000		

## APPENDIX C

Although, published as a separate document, the Utah Association of Local Governments magazine is attached by reference to this report. A complete copy of the publication can be downloaded from:

[http://www.seualg.utah.gov/EDD/Utah\\_Associations\\_of\\_Governments](http://www.seualg.utah.gov/EDD/Utah_Associations_of_Governments)