

**MARCH 2008 ANNUAL CEDS UPDATE**  
**2007 Comprehensive Economic Development Strategy**  
**Accomplishments**

**SOUTHEASTERN UTAH**  
**(CARBON, EMERY, GRAND**  
**AND SAN JUAN COUNTIES)**



Presented By:

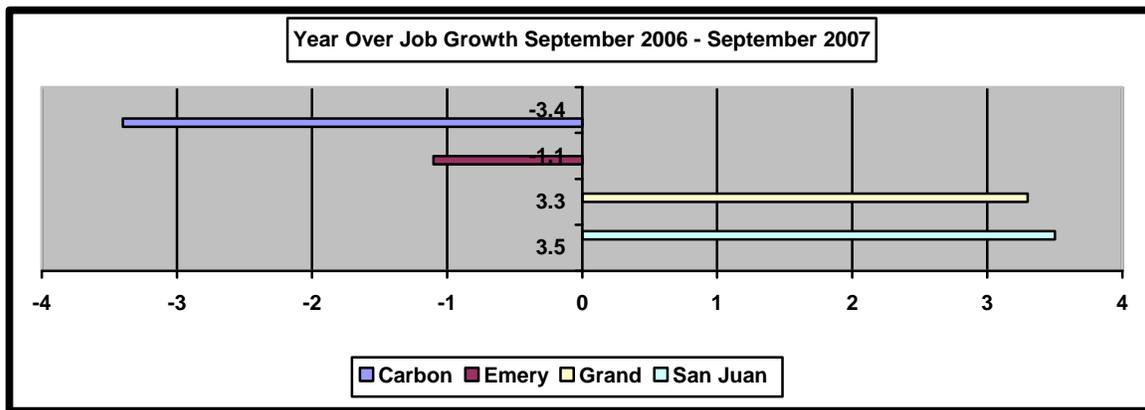
The Southeastern Utah Economic Development District  
William D. Howell, Executive Director  
Deborah L. Hatt, Planner  
Delia Paletta, Technical Assistance

# Grantee: Southeastern Utah Economic Development District

## Project Number: 05-83-04398

### Overall District Economic Summary

The 2007 funding year was a period of both economic advances and set-backs for the southeastern Utah region. The tragic and devastating collapse of the Crandall Canyon coal mine in Emery County affected mining operations in both Emery and Carbon Counties and resulted in an overall job loss of 173 positions. Also, in early fall of 2007, Constellation Copper, the parent company of the Lisbon Copper Mine in San Juan County, announced the cessation of mining and ore processing operations by early 2008. This will result in the loss of approximately 100 high-paying jobs for residents in both Grand and San Juan Counties. On the other hand, 2007 also saw expansion of the natural gas and oil extraction industries in all four counties, and the end to litigation that was blocking the development of a new coal mine facility in Carbon County that is expected to produce four-million tons of coal a year when fully operational. Jobs were also gained in the tourism and retail sales, however Carbon and Emery Counties reported job losses in the manufacturing and transportation sectors (directly related to the downturn in mining industry). The brightest news is that the trend toward declining population in the four district counties seems to be reversing. Population estimates published by both the Census Bureau and the Utah Population Council show that the district population has stabilized over the last twenty-four months.



### SEUEDD Governing Board, CEDS Strategy Committee and Staff

During this funding year several members of both the governing board and the CEDS Strategy Committee retired or left the area and had to be replaced. Nominations from each county were made to the Governing Board, which then appointed new members based on their commitment to the SEUEDD and CEDS process, and compliance with the CEDS Summary of Requirements, Section A-1 and A-2. The current SEUEDD Board and CEDS Strategy Committee members are:

**SOUTHEASTERN UTAH ECONOMIC DEVELOPMENT DISTRICT**

**GOVERNING BOARD MEMBERS**

**FY 2007 – 2008 and FY 2008 - 2009**

| <b>GOVERNMENT REPRESENTATIVES*</b> |                                   |                                 |
|------------------------------------|-----------------------------------|---------------------------------|
| <b>NAME</b>                        | <b>GOVERNMENT</b>                 | <b>POSITION</b>                 |
| Doug Allen                         | Monticello City (San Juan County) | Mayor                           |
| Jerry McNeeley                     | Grand County                      | Councilmember<br>(Commissioner) |
| Joe Piccolo                        | Price City (Carbon County)        | Mayor                           |
| Mike Milovich                      | Carbon County                     | Commissioner                    |
| Drew Sitterud                      | Emery County                      | Commissioner                    |
| Kirt Rasmussen                     | Elmo Town                         | Mayor                           |
| Dave Sakrison                      | Moab City (Grand County)          | Mayor                           |
| Bruce Adams                        | San Juan County                   | Commissioner                    |

| <b>PRIVATE SECTOR REPRESENTATIVES*</b> |                                      |                     |
|--|--------------------------------------|---------------------|
| <b>NAME</b>                            | <b>COMPANY/ENTERPRISE</b>            | <b>POSITION</b>     |
| Charles Delorme                        | Delorme Travel (Archeological Tours) | Owner/Director      |
| Jeri Hamilton                          | Eastern Utah Credit Union            | Manager-Moab Office |
| Mike McCandless                        | McCandless Enterprises               | Owner Operator      |
| Ken Davey                              | Eklecticafe (Restaurant)             | Owner               |

| <b>STAKE HOLDER REPRESENTATIVES*</b> |   |                  |
|--------------------------------------|---|------------------|
| <b>NAME</b>                          | <b>ORGANIZATION</b>   | <b>POSITION</b>  |
| Susan Etzell                         | Dept of Workforce Services  | District Manager |
| Deborah Dull                         | Western Technology Training Center<br>(separate school operated by CEU and the<br>Applied Technology College) | Board Chair      |

| <b>AT LARGE REPRESENTATIVES*</b> |                               |                 |
|----------------------------------|-------------------------------|-----------------|
| <b>NAME</b>                      | <b>ORGANIZATION</b>           | <b>POSITION</b> |
| DeLynn Fielding                  | Carbon Community Dvlpmnt Corp | Director        |

| <b>*CALCULATION OF BOARD REPRESENTATION</b> |               |                   |
|---|---------------|-------------------|
| <b>Type of Representative</b>               | <b>Number</b> | <b>Percentage</b> |
| Government                                  | 8             | 53%               |
| Non-Government - Private<br>Sector          | 4             | 27%               |
| Non-Government – Stakeholder                | 2             | 13%               |
| At Large                                    | 1             | 7%                |
| Totals                                      | 15            | 100%              |

**SOUTHEASTERN UTAH ECONOMIC DEVELOPMENT DISTRICT**  
**CEDS STRATEGY COMMITTEE**  
**FY 2007 – 2008 and FY 2008 - 2009**

| <b>PRIVATE SECTOR REPRESENTATIVES*</b> |   |                     |
|--|---|---------------------|
| <b>Name</b>                            | <b>Company</b>  | <b>Position</b>     |
| Mike Milovich                          | Eastern Utah Credit Union                                   | Director            |
| Drew Sitterud                          | Sitterud Family Farms                                       | Owner/Operator      |
| Kirt Rasmussen                         | Feature Films for Families                                  | Manager             |
| Joe Piccolo                            | Supreme Muffler & Transmission                              | Owner               |
| Dave Sakrison                          | Dave's Corner Market  | Owner               |
| Doug Allen                             | Blue Mountain Foods   | Owner               |
| Mike McCandless                        | McCandless Enterprises<br>(Ranching & Farm Equipment Sales) | Owner               |
| Jeri Hamilton                          | Eastern Utah Credit Union                                   | Manager-Moab Office |
| Ken Davey                              | Eklecticafe (Restaurant)                                    | Owner               |
| Charles Delorme                        | Delorme Travel (Archeological Tours)                        | Owner/Director      |
| Bruce Adams                            | Adams Ranching (Cattle and Feed)                            | Owner               |

| <b>AT LARGE REPRESENTATIVES*</b> |  |   |
|----------------------------------|--|---|
| <b>Name</b>                      | <b>Area of Interest</b>                                    | <b>Position</b>   |
| Deborah Dull                     | Community & Industrial Development                         | Community Devlp Planner for Eastern Utah Div of Rocky Mountain Power, United Way Board Member |
| Susan Etzell                     | Labor/Workforce Development                                | Director, S. E. District – Dept of Workforce Services   |
| Jerry McNeeley                   | Public Official/Public Lands, Transportation & Hwy Systems | Grand County Commissioner, Community Volunteer  |
| DeLynn Fielding                  | Carbon Community Dvlp Corp                                 | Director  |

| <b>*CALCULATION OF CEDS STRATEGY COMMITTEE REPRESENTATION</b> |               |                   |
|---|---------------|-------------------|
| <b>Type of Representative</b>                                 | <b>Number</b> | <b>Percentage</b> |
| Private Sector  | 11            | 73%               |
| At Large (Other)  | 4             | 27%               |
| Total   | 15            | 100%              |

| <b>SEUDD STAFF</b> |                      |
|--------------------|----------------------|
| William D. Howell  | Executive Director   |
| Deborah L. Hatt    | ED Planner           |
| Delia Paletta      | Technical Assistance |

**During the award period the following accomplishments, based on the 2007 Scope of Work, were achieved:**

**A. Economic Development Activities and Job Creation**

1. Continue to coordinate services and planning activities with the Business and Technical Assistance Center (BTAC), Procurement Technical Assistance Center (PTAC), Small Business Development Center (SBDC), and other appropriate agencies and organizations in the production and distribution of business support materials and programs. Participate with county economic development and community planning organizations and regularly attend their general meetings, planning sessions, and seminars. Information gathered and exchanged during this activity will be used as part of the CEDS update process.

**► Accomplishments Achieved:** *SEUEDD staff coordinated with the BTAC, SBDC and the PTAC to provide information and technical assistance in the areas of accounting, business planning, and cash management. SEUEDD staff also attended monthly/semi-monthly meetings of the four county economic development councils and two county level chambers of commerce to coordinate economic development efforts throughout the district with the CEDS goals and to develop potential projects. District staff also participated in the Carbon/Emery Counties and the San Juan County economic/business conventions, providing sponsorships for, and information displays at, these functions where information about the SEUEDD's business services (BTAC, RLF and business planning services were presented to attendees. District staff also participated in Senator Bennett's Rural Utah Business Conference, maintaining a display table and sitting on presentation panels for several of the conference's breakout sessions.*

**► Quantify deliverable(s):** *15 new and existing businesses throughout the district received coordinated business counseling services and technical assistance to access the revolving loan fund program. 6 new businesses were started and 10 businesses achieved tenancy in the BTAC. While the new RLF businesses won't be reporting job creation until next year, The BTAC businesses had 26 employees at the beginning of the reporting period and 68 employees by the end of the reporting period*

- *This activity also advanced the CEDS goals of:  
Goal #2 - Retain and Expand Business  
Objective – Promote the SEUEDD resources and expertise to all District residents.  
Objective – Assist in the determination of possible EDA projects.*

*Objective – Provide Business start-up and expansion/relocation assistance.*

*Objective – Provide assistance to business training programs.*

*Goal #4 – Increase Economic Development Capability*

*Objective – Maintain functional District involvement with all county and municipal level economic development entities*

*Objective – Disseminate economic development information and act as a regional clearinghouse for District economic development information.*

*Objective – Utilize available business development and training programs including the Small Business Development Center, Business Technical Assistance Center, and Applied Technology Training, including the Custom Fit Program.*

**► Difficulties Encountered:** *While the District did achieve the goals of this activity during the reporting period, difficulties encountered under the job creation goal include the Crandall Canyon coal mine collapse which resulted in the deaths of 9 people and the loss of 173 positions across the company's mining operations in Carbon and Emery County, and the cessation of operations by Constellation Copper in San Juan County which resulted in the loss of 100 jobs.*

2. Coordinate with State programs and regional efforts and organizations to seek local economic development efforts and take advantage of opportunities that may come from outside the area or that are not ordinarily considered for very rural/remote areas of the state.

**► Accomplishments Achieved:** *SEUEDD staff participated and coordinated with the Utah Small Cities, Inc., the Economic Development Corporation of Utah, and the Utah Economic Alliance organizations to provide information about possible sites for business expansion and relocations, and to promote the SEUEDD and CEDS at a statewide level.*

*District staff attended quarterly meetings of these organizations held in various regions around the state and participated in the quarterly webinars sponsored by the Governor's Office of Economic Development.*

**► Quantify deliverable(s):** *Information about potential industrial sites was provided to 5 companies interested in locating/expanding within the district. One company has committed to locating in the industrial park in Green River City (Emery County).*

*District board and CEDS committee members served on the Governor's mine safety study commission (formed because of the Crandall Canyon disaster).*

*The report the committee produced resulted in new state legislation (2008 session) and funding for a local mine safety review committee.*

*The Western Energy Training Center formed a partnership with Combustion Resources to develop a pilot project to test a new, innovative clean coking process. The WETC received funding (approximately \$1,000,000) through the Utah Center's of Excellence program (Governor's Office of Economic Development) to develop a clean coking and coal fines processing pilot project/testing program. After the pilot project is completed it is expected that 4 coking facilities will be built in the western United States. It is anticipated that the coke processing/manufacturing facility planned for southeastern Utah will provide up to 200 new high paying new jobs, provide real opportunities to expand the energy production industrial cluster in the region, and contribute to the reduction of the United States dependence on foreign energy sources.*

- *This activity also advanced the CEDS goals of:
  - Goal #2 Retain and Expand Businesses*
    - Objective – Promote District business planning and educational opportunities.*
  - Goal #3 Business Attraction*
    - Objective – Assist economic development practitioners with business expansion and relocation site visits as appropriate*
    - Objective – Assist District businesses in access to capital*
  - Goal # 4 Increase Economic Development Capability*
    - Objective – Assist in the identification of appropriate and needed potential projects*
    - Objective – Assist in the proposal development for funding consideration*
  - Goal #5 Develop Industrial and Business Sites*
    - Objective – Promote transportation infrastructure development*
    - Objective – Promote telecommunications infrastructure development*
    - Objective – Promote conventional water, sewer, etc. and infrastructure development**

**► Difficulties Encountered:** *While the District did achieve the goals of this activity during the reporting period, difficulties encountered include the realization that district industrial sites have deficient infrastructure development, and that district transportation/highway systems are also not adequate to make the district truly competitive to attract large scale industrial development in industries not directly related to energy resources extraction and production.*

3. Maintain membership, serve on committees and attend meetings of relevant local economic development associations and chambers of commerce.

**►Accomplishments Achieved:** *District staff served on the boards of the Castleland Resource, Conservation and Development Council, Utah Small Cities, Inc., and the Carbon County Economic Development Council. The District also maintained membership in the Carbon and Grand County Chambers of Commerce and the Emery, Moab Area and San Juan County Economic Development councils. District staff regularly (monthly on average) attended meetings, seminars, and planning/strategy meetings of these organizations.*

**►Quantify deliverable(s):** *The Castleland Resource Conservation and Development Council developed a new 5-year plan that coordinates with the SEUEDD's 2008 Comprehensive Economic Development Strategy. An outline of the goals, objectives and strategies include:*

- 1. Land Use Development; for agricultural and forestry production; coordination of community educational process with soil conservation districts; sustain grazing permits on public lands; support the development of responsible resource extraction;*
- 2. Water Resource Management: expand availability of water resources for communities and agriculture; protect existing water resources and participate in community education*
- 3. Community Development: Provide leadership training to community leaders; provide facilitation services to community and grass roots organizations during their planning processes; facilitate creative partnerships to address community and regional issues and concerns.*

*The Emery County Economic Development Council developed a number of summer programs that drew participants from outside the area and provided over \$50,000 in revenue for the council. These programs included*

- 1. Dino Day Camp: Paleontology education for grade school aged children (families vacation in the area during the weeklong camp periods. Also, extended educational sessions for older (high school) students that included "internships" at the Cleveland-Lloyd Dinosaur quarry*
- 2. Detective Camps for Adults: CSI type educational vacation opportunities for adults*
- 3. Theatre Day Camp: Students participated in all aspects of theatre production from staging and design to lighting and acting, then presented plays to the general public.*

*Moab Area Economic Development Council updated their economic development plan and outlined new goals in coordination with the 2008 CEDS:*

- 1. Encourage local entrepreneurship and small business development and expansion by increasing access to counseling financing, incentives, and other resources.*

2. *Facilitate ongoing access to business training covering marketing, outreach, best practices, and SWOT (Strengths, Weaknesses, Opportunities, and Threats).*
3. *Promote art as an economic development tool through enhancing artistic pursuits and working with artists to develop business skills.*
4. *Work with Housing Authority of Southeastern Utah, Grand County, and Rural Communities Assistance Corporation to promote affordable housing as a necessary component of future community economic success.*
5. *Work with Moab Film Commission and local production companies to expand local video production.*
6. *Work with local businesses and organizations to expand attractiveness and financial success of downtown shopping areas.*
7. *Promote higher education as a resource for local residents and as an economic engine via the development of a destination campus.*
8. *Promote expanded air travel to Moab and improvements at Canyonlands Field.*
9. *Promote expansion of health care, both traditional (hospital) and alternative healing arts.*

*The San Juan County Economic Development Council conducted a telecommunications infrastructure and needs analysis and is in the process of working with Frontier Communications to expand broadband and cellular capabilities throughout the county. Cellular service was expanded in the Monument Valley region during this last year.*

- *This activity also advanced the CEDS goals of:*
  - Goal # 6 Transportation, Telecommunications and Essential Infrastructure Services*
    - Objective – Assist in economic development planning for infrastructure development and expansion*
    - Objective – Promote transportation infrastructure development*
    - Objective – Promote telecommunications infrastructure development*
    - Objective – Promote conventional water, sewer, etc. infrastructure development*
  - Goal # 7 Communicate and Promote the Comprehensive Economic Development Strategy*
    - Objective – Maintain functional District involvement with all county and municipal level economic development entities and practitioners*
    - Objective – Disseminate economic development information and act as a regional clearinghouse for District economic development information.*
  - Goal #9 Support the Development of Agricultural Interest In the District*

*Objective – Support the development of “spin-off” business that an agricultural presence will develop in terms of training and business assistance.*

*Objective- Support and provide technical assistance, where appropriate, to local efforts that promote value added agriculture programs.*

*Goal #10 Tourism and Cultural Development and Expansion*

*Objective – Assist county, municipal and private entities in the identification of new or unrealized District tourism resources including markets and opportunities*

*Objective – Assist in the development and support of heritage and legacy designation efforts throughout the District*

*Objective – Support community based efforts that promote the enhancement and continuation of artistic and cultural events.*

*Goal #11 Medical Services Facilities and Provision*

*Objective – Interface with hospital administrators and local area physicians and health care providers, as appropriate to communicate community needs and needs of specific areas.*

*Objective – Support initiatives that increase medical service capacity and redundancy to rural and remote areas.*

**► Difficulties Encountered:** No difficulties were encountered or identified in the accomplishment of this goal and its objectives.

4. Support and provide technical assistance to encourage existing business retention and expansion within the District. Work with county and community economic development committees to develop an aggressive retention and expansion program leading to higher skilled and higher wage paying jobs.

**► Accomplishments Achieved:** SEUEDD staff participated with the Business and Technical Assistance Center to provide business services and technical assistance to businesses in Carbon, Emery and San Juan Counties through the Business Expansion and Retention Program (B.E.A.R) spearheaded by the Economic Development offices in each county. Business were surveyed as to their needs and issues and put in contact with the agency, individual or group that could help with the specific problem. Follow-up that the contact had been made and the required service was provided was made through the B.E.A.R. program system.

*District staff participated in three business-training seminars (marketing, finance, and customer service) provided for local business owners.*

**► Quantify deliverable(s):** So far, over 500 District businesses have been surveyed, 69 were referred to partner agencies, including the SEUEDD and BTAC, for additional assistance, 8 businesses were assisted to obtain FAST-Track

grants (Utah State industrial assistance incentive, specific to rural areas to encourage business investment and job creation). Three business training seminars were presented in the areas of marketing, customer service, and finance. A total of 12 businesses participate in one or more of these trainings.

- This activity also advanced the CEDS goals of:

*Goal # 2 Retain and Expand Businesses*

*Objective – Supply economic development practitioners with educational materials and opportunities*

*Objective – Utilize available business development and training programs, including the Small Business Development Center, Business and Technical Assistance Center, and Applied Technology Training*

*Objective – Provide business start-up and expansion or relocation assistance*

*Objective - Provide assistance to business training programs*

*Objective – Promote District business planning and educational opportunities*

► **Difficulties Encountered:** *While the District did achieve its goals for this activity, the B.E.A.R program system is unable to link actual job creation with the business services and training provided.*

5. Continue to support and promote existing District revolving loan funds and where possible and as appropriate, seek additional funds to supplement existing funds.

► **Accomplishments Achieved:** *District staff set-up and manned information tables/booths and/or did public presentations at five economic/community resources conferences and job fairs during the funding year. Information about the Revolving Loan Fund Program was provided at these events. Staff also met with six banks throughout the region that have local loan officers and provided information to foster partnerships to provide capital to new and expanding small and micro-enterprise business. Finally, district staff provided technical assistance to 16 individuals to help them obtain business financing and access the District revolving loan fund program.*

► **Quantify deliverable(s):** *This technical assistance has resulted in three new loans being processed. Although revolving loan fund activity did not increase much during this funding year, the 16 businesses that received the technical assistance were provided vital information and skills in the areas of basic business accounting, cash flow management, and business planning.*

- This activity also advanced the CEDS goals of:

*Goal #2 Retain and Expand Businesses*

*Objective – Assist District business in access to capital  
Objective – Promote District business planning and educational opportunities.*

*Goal #3 Business Attraction*

*Objective – Promote the SEUEDD resources and expertise to all District Residents*

*Objective – Assist in the development of human capital for the District*

*Objective – Assist District businesses in access to capital*

*Objective – Utilize available business development and training programs*

**► Difficulties Encountered:** *The District generally met its goals for this activity. However, while the revolving loan fund program can be a vital resource to businesses within the District, many business owners are also very aware of and tempted by “quicker/easier” capital resources such as secondary lenders, Internet banking and using personal credit cards.*

6. Provide grant writing assistance to counties and communities in locating and obtaining appropriate funding sources for program and project completion. Provide technical assistance to communities and organizations in the District to complete grant applications and successfully manage awarded grants.

**► Accomplishments Achieved:** *During the 2007 funding year District staff provided technical assistance to five communities/entities to develop projects and/or write grants for project funding with the specific goals of job creation and or providing benefit to the district’s low-income residents. Four communities were provided technical assistance to obtain community development grants for housing and two water projects*

**► Quantify deliverable(s):** *While no EDA funding has yet been awarded, two of these projects for industrial development are very large (over \$5,000,000 each) and will provide close to 100 new jobs when fully developed. Moab City received a \$100,000 CDBG grant to replace a section of asbestos water line and Blanding City received \$100,000 CDBG grant and \$1.3 million Rural Development funding (loan and grant) for the expansion their water treatment plant.*

- This activity advanced the CEDS goals of:

*Goal # 4 Increase Economic Development Capability*

*Objective – Assist in the identification of appropriate and needed potential projects*

*Objective – Assist in the proposal development for funding consideration*

*Objective – Provide economic development information to all District residents*

*Goal # 5 Develop Industrial and Business Sites*

*Objective – Assist in the determination of possible project funding sources*

*Goal #6 Transportation, Telecommunications and Essential Infrastructure Services*

*Objective – Assist in economic development planning for infrastructure development and expansion*

*Goal #10 Tourism and Cultural Development and Expansion*

*Objective – Assist in the development and support of heritage and legacy designation efforts throughout the District*

► **Difficulties Encountered:** The District met its goals for this activity.

7. Participate with the various federal and state agencies that effect public land use policies and public access to land, water and other resources. Engage in the public comment, planning, and decision-making processes.

► **Accomplishments Achieved:** *District staff participated in monthly meetings, conferences, and seminars with federal and state natural resource and land management agencies in an effort to maintain an ongoing dialog to keep public lands open to public access and wise multiple use policies. As part of the regular Board/CEDS committee meeting information was provided to members about key issues involving public lands, natural resource extraction issues, land and game/endangered species management issues related to agricultural interests, comments were solicited from board members for submittal to the various agencies. District staff and board were actively involved with the Bureau of Land Management resource management planning process during this funding cycle.*

► **Quantify deliverable(s):** *This activity resulted in the expansion of the gas drilling activities across the district, with an increase of over 130 jobs in the district in natural gas and oil production industries. Also, a new coal mine in Emery County cleared its permitting process and when the mine is developed it is expected to provide 75 new jobs.*

- *This activity also advanced the CEDS goals of:*

*Goal # 8 Natural Resource and Public Lands Support*

*Objective – Provide a forum for open public lands in southeastern Utah*

*Objective – Support individual counties and municipalities on natural resource and public land issues*

*Objective – Assist in the review of proposed or current legislation that adversely affects natural resource and public lands in southeastern Utah*

*Objective – Promote and support multiple use of public lands throughout the District*

*Goal # 9 Support the Development of Agricultural Interest in the District*

*Objective – Assist in the coordination and development of viable water resources to support continued and increased agricultural production*

*Objective – Support initiatives that promote the effective and efficient usage of water as a natural resource necessary to the continued development of the District*

*Objective – Support local planning and zoning process that help to promote the maintenance of agricultural lands*

► **Difficulties Encountered:** *The District met its goals for this activity.*

8. Assist communities and counties to identify possible economic development projects and programs that are market driven and have a direct impact on job creation and economic diversification and perform support functions as needed.

► **Accomplishments Achieved:** *District staff met regularly with District entities and groups to provide technical assistance for three potential projects in the area of alternative energy, and tourism cultural opportunities.*

► **Quantify deliverable(s):** *The first project entails the development of a large industrial park in a Green River (Emery County), a District community that has been economically disadvantage for a very long time. It is anticipated that this industrial park will be the home a several alternative energy development companies in the future. The two other projects are the development of a prehistoric zoological garden in Price City (Carbon County) in partnership with the College of Eastern Utah and a center for biological/ecological studies in Monticello City (San Juan County). Several other “types” of projects are currently under study in the areas of increased natural gas distribution lines and increased electrical distribution capacity to service industrial needs.*

- *This activity advanced the CEDS goals of:*

*Goal # 3 Business Attractions*

*Objective - Assist in the determination of possible EDA projects*

*Goal #4 Increase Economic Development Capability*

*Objective – Provide assistance to county and municipal entities in regard to natural resources and public lands*

*Objective – Assist in identification of appropriate and needed potential projects.*

*Objective – Assist in proposal development for funding consideration*

*Goal #5 Develop Industrial and Business Sites*

*Objective – Assist in the determination of possible project funding sources*

*Objective – Assist in economic development planning for infrastructure development and expansion*

*Objective – Promote transportation infrastructure development*

► **Difficulties Encountered:** *While the District met its goals for this activity, economic development in this region has been depressed for so long that large, effective project now require a very long time to develop and a large commitment of time and resources by the SEUEDD and its partners.*

## **B. Update and Implement the District's CEDS**

1. In lieu of submitting a CEDS Annual Report to EDA, the staff will undertake a complete update of the District's CEDS during the year. Submit an Updated/Revised CEDS document on March 31, 2008. Complete the CEDS Checklist and include it with the CEDS Update.

► **Accomplishments Achieved:** *During the 2007 funding year District staff under the direction of the CEDS Strategy Committee has rewritten the District Comprehensive Economic Development Strategy.*

► **Quantify deliverable(s):** *The 2008 Southeastern Utah Economic District Comprehensive Economic Development Strategy*

• *This activity advanced the CEDS goals of:*

*Goal #1 Maintain the Eligibility of the Southeastern Utah Economic Development District for U.S. Department of Commerce, Economic Development Administration (EDA) Programs and Funding*

*Objective – Complete and submit annual CEDS updates*

*Objective – Complete and submit annual work plan progress reports*

*Goal #2 Communicate and Promote the Comprehensive Economic Development Strategy*

*Objective – Complete and submit annual CEDS updates*

*Objective – Maintain the CEDS Committee*

*Objective – Develop, support and maintain the District economic development database*

► **Difficulties Encountered:** *Because of major economic developments within the District during the last half of 2007 that required inclusion in the CEDS rewrite, the timing of public notices in the District's limited issue newspapers, and the fact that the SEUEDD Board meets only once a month and the CEDS Strategy Committee meets semi-monthly, the March 31, 2008 submittal date for the CEDS cannot be met. Instead, after discussing a new submittal schedule with the District's EDA program representative in Denver, the CEDS public comment period will be held during May 2008, the SEUEDD*

*Board & Strategy Committee will in early May adopt the CEDS and District staff will have approximately three weeks to incorporate any comments received into the new document and complete final editing. The CEDS will be submitted to the EDA by May 31, 2008.*

2. Obtain input and direction from the SEUEDD Board regarding the CEDS.

**► Accomplishments Achieved:** *The CEDS Strategy Committee and SEUEDD Board meet formally five times during the CEDS rewrite process to discuss issues, goals and objectives to be included in the new document. District staff also met regularly with CEDS Strategy Committee members from each county on an individual basis and as sub-committees of the full strategy committee. District staff also communicated CEDS information and issues via e-mail to strategy committee member through out the CEDS process, and presented CEDS strategy committee recommendations and information to the SEUEDD board for review and discussion.*

*District staff maintained direct communication with the CEDS Strategy Committee members during the CEDS rewrite process so that the CEDS Strategy Committee's input into the rewrite process was primary to the information included in the document and the formation of the goals and objectives for the Southeastern Utah Economic Development District. However, the District staff also used information provided by the partnerships formed with the general business community, economic development practitioners, public and private agency personnel, and general public outreach to help the CEDS Strategy Committee develop the goals and objective of the CEDS document.*

**► Quantify deliverable(s):** *The 2008 Southeastern Utah Economic Development District Comprehensive Economic Development Strategy, along with updated local economic development plans that coordinate with the SEUEDD CEDS.*

- *This activity advanced the current CEDS goals of:*
  - Goal #1 Maintain the Eligibility of the Southeastern Utah Economic Development District for U.S. Department of Commerce, Economic Development Administration (EDA) Programs and Funding*
    - Objective – Maintain the CEDS Committee*
  - Goal #2 Communicate and Promote the Comprehensive Economic Development Strategy*
    - Objective – functional District involvement with all county and municipal level economic development entities and practitioners.*

*Objective – Continue to disseminate economic development information and act as a regional clearinghouse for District economic development information*

► **Difficulties Encountered:** *While the District met its goals for this activity, it did miss the March 31, 2008 submittal date because of not meeting the public comment period requirements in a timely manner*

3. Use information obtained while interfacing with other business and economic development organizations to determine CEDS priorities and strategies.

► **Accomplishments Achieved:** *District staff sent out a questionnaire/survey to all CEDS strategy committee members, along with other business people, local governments, public agencies, and human service providers, to specifically identify the strengths and weaknesses in the three areas of economic development required to be addressed in the CEDS.*

► **Quantify deliverable(s):** *The strengths and weaknesses and the goals and objective of the 2008 Southeastern Utah Economic Development District Comprehensive Economic Development Strategy truly reflect the opinions and assessment of the district business and economic development community.*

- *This activity also advanced the CEDS goals of:  
Goal #7 Communicate and Promote the Comprehensive Economic Development Strategy.*

*Objective – Maintain functional District involvement with all county and municipal economic development entities and practitioners.*

*Objective – Disseminate economic development information and act as a regional clearinghouse for District economic development information*

*Objective – Provide economic development information to all District residents.*

► **Difficulties Encountered:** *The District met its goals for this activity*

## **C. Maintain District Information Database**

1. Develop and update District statistical information database.

► **Accomplishments Achieved:** *District staff maintained a library of information and statistical reports related to economic and community development. This database was continually updated as information became available from federal and state sources. Information was also provided on an individual basis as requested by other agencies and individuals. The*

*dissemination of this information was also coordinated with the Small Business Development Centers and the county economic development practitioners.*

**► Quantify deliverable(s):** *District staff supplied specific information to 12 communities or agencies that made requests in order to complete grant or loan application for projects funding. All twelve communities received the need funding.*

- *This activity also advanced the CEDS goals of:  
Goal # 1 Retain and Expand Businesses  
Objective – Promote the SEUEDD resources and expertise to all District residents  
Goal # 4 Increase Economic Development Capability  
Objective – Disseminate economic development information and act as a regional clearinghouse for District economic development information  
Objective Continue to develop, support and maintain the District economic development database*

**► Difficulties Encountered:** *The District met its goals for this activity*

2. Provide on-line information and access to the CEDS Strategy, Housing and Urban Development's Consolidated Plan and the statistical database.

**► Accomplishments Achieved:** *District staff maintained report and database information on the Southeastern Utah Association of Local Governments' website at: <http://www.seualg.dst.ut.us>. Pages specific to the Southeastern Utah Economic Development District and the SEUEDD programs are maintained on this website. As part of the current CEDS rewrite, the information database is also in the process of being updated.*

**► Quantify deliverable(s):** *While website statistics report the number of times a page was hit, it is not possible to determine who accessed the pages, how the information was used or what benefit was received.*

- *This activity advanced the CEDS goals of:  
Goal # 4 Increase Economic Development Capability  
Objective – Continue to develop, support, and maintain District economic development database  
Objective – Provide economic development information to all District residents*

**► Difficulties Encountered:** *The District met its goals for this activity*

#### **D. Ongoing Training for SEUEDD Board and Staff**

1. As directed and as funding allows, elected officials and/or staff will attend EDA regional/or annual conferences, and other economic development conferences and trainings sponsored by the state, colleges and universities, as appropriate.

**► Accomplishments Achieved:** *During the 2007 funding year, District staff attended one national economic development conference and two state level economic development conferences and participated in breakout sessions that provided specific training in the areas of web-based marketing, international sales, and business computer security. Information learned at these conferences was then made available to District residents as part of the business technical assistance activities.*

**► Quantify deliverable(s):** *Quantifiable deliverables are described above.*

- *This activity advanced the CEDS goals of:*

*Goal # 3 Business Attraction*

*Objective - Promote the SEUEDD resources and expertise to all District Residents*

*Objective – Provide business start-up and expansion assistance*

*Objective – Assist in the development of human capital for the District*

*Goal #10 Tourism and Cultural Development and Expansion*

*Objective – Assist in the development and support of heritage and legacy designation efforts throughout the district*

*Objective – Support community based efforts that promote the enhancement and continuation of artistic and cultural events.*

**► Difficulties Encountered:** *The District met its goals for this activity*

2. As funding allows, SEUEDD board members and staff will attend training sessions specifically tailored to District economic development activities, or which will otherwise advance the accomplishment of this work plan and the strategies outlined in the CEDS.
- 3.

**► Accomplishments Achieved:** *While Board and CEDS Committee members and staff did not attend any specific economic development training conferences or seminars, the SEUEDD board and CEDS Committee did participate in two in-house training meetings on new regulations and CEDS requirements.*

► **Difficulties Encountered:** *While the District generally met its goals for this activity, funding limitations and training opportunities within a reasonable distance limited the amount of training that was available during this reporting period*

## E. Regional Marketing and Promotion

1. Continue support of local marketing efforts with the objective of diversifying local, sub-District economies.

► **Accomplishments Achieved:** *SEUEDD staff did coordinate and partner in 2 business training courses offered by the local economic development practitioners, the Small Business Development Center and the Business and Technical Assistance Center, with the goal of strengthening existing businesses and providing a firming footing in their market niche. SEUEDD staff also provided support services to the Business Expansion and Retention Program in the program's efforts to survey all District businesses as to their needs and tabulate the responses.*

► **Quantify deliverable(s):** *69 businesses were provided with requested technical and/or business planning services through the B.E.A.R. program. SEUEDD staff also coordinated with the Castleland Resource Conservation and Development Council to promote value added agricultural or cultural products by supply coordinated technical assistance to 2 traditional sheep/wool production businesses and 3 home craft (sewing and quilting) businesses.*

- *These activities advanced the CEDS goals of:*

*Goal #2 Retain and Expand Business*

*Objective – Utilize available business development and training programs including the Small Business Development Center Business Technical Assistance Center and Applied Technology Training*

*Objective – Provide business start-up and expansion or relocation assistance*

*Objective – Provide assistance to business training programs*

*Objective – Promote District business planning and educational opportunities*

► **Difficulties Encountered:** *The District generally met its goals for this activity, however many requests for grant funds from very low-income individuals were received and when it was realized that grant funds were not available no further information or assistance was requested.*

2. Assist local economic development directors in the identification of market clusters and ensure that prospective investments are market driven and emphasize diversification of the local economies.

► **Accomplishments Achieved:** *SEUEDD staff worked with all four county economic development practitioners to identify specific areas of development in alternative energy and natural resources extraction and processing, educational/experience based tourism, cultural/heritage product development, and specialized organic/natural food products.*

► **Quantify deliverable(s):** *While no new or additional jobs have been created from this activity yet, several projects have been identified for development and potential EDA funding. One project is currently under development with commitments from the 2 companies involved, and an application for EDA funding for infrastructure development will be submitted in the very near future.*

- *This activity also advanced the CEDS goals of:*
  - Goal # 2 Retain and Expand Businesses*
    - Objective – Assist District businesses in access to capital*
  - Goal # 3 Business Attraction*
    - Objective – Assist economic development practitioners with business expansion and relocation site visits as appropriate*
  - Goal # 4 Increase Economic Development Capability*
    - Objective – Assist in identification of appropriate and needed potential projects*
  - Goal # 8 Natural Resource and Public Lands Support*
    - Objective – Support individual counties and municipalities on natural resource and public lands issues*
  - Goal # 9 Support the Development of Agricultural Interests in the District*
    - Objective – Support and provide technical assistance, where appropriate, to local efforts that promote value added agricultural programs*
  - Goal # 10 Tourism and Cultural Development and Expansion*
    - Objectives – Assist county, municipal and private entities in the identification of new or unrealized District tourism resources including markets and opportunities.*

► **Difficulties Encountered:** *Because local entities and organizations are not able to offer much in the way of incentives, and given the identified infrastructure and industrial amenities issues, recruiting business from outside the area has always been a problem.*

4. Participate and coordinate with state level programs and promotions that encourage both business/industrial development and tourism/travel in the District.

► **Accomplishments Achieved:** *The SEUEDD district responded to 5 requests for information about potential industrial sites from state level economic development agencies. District staff also participated in one state level travel/tourism conference and provided technical assistance to 2 travel councils that requested information and assistance with funding sources.*

- *These activities also advanced the CEDS goals of:*

*Goal # 3 Business Attraction*

*Objective – Assist economic development practitioners with business expansion and relocation site visits as appropriate*

*Goal # 5 Develop Industrial and Business Sites*

*Objective – Assist in the determination of possible project funding sources*

► **Quantify deliverable(s):** *Because of specific infrastructure deficiencies (natural gas distribution, industry level power distribution, and the lack of “interstate” highway systems) none of the inquiries went further than the initial contact.*

► **Difficulties Encountered:** *While the District generally met the goals of this activity, because of infrastructure and industrial site deficiencies, competing with the more economically advantaged areas of the state for new or expanded industrial development is very difficult.*

## PERFORMANCE EVALUATION

The 2001 CEDS details 11 Goals and their related objectives that have guided the efforts of the SEUEDD in economic development planning and providing related services to District businesses, industry, and economic clusters. How each activity and related implementation strategies in the 2007 Scope of Work addressed the goals of the current CEDS is detailed in each “Accomplishments Achieved” section above.

The 2008 Southeastern Utah Economic Development District Comprehensive Economic Development Strategy, which was just adopted, outlines the following performance evaluation measures and the accomplishments achieved for each measure.

- Number of jobs retained  
*Technical assistance provided to district businesses during the reporting period resulted in 23 jobs being retained*
- Number of jobs created  
*207 jobs in the resource extraction industries were created as result of the SEUEDD's participation in land use planning and coordination with federal and state land management agencies.*
- Private sector investment  
*The private sector invested approximately \$23, 875.00 in the District's economy during the reporting period.*
- Increases in average household wages and income  
*Between 2005 and 2006 the District's average per-capita grew from \$22,300 to \$24,003, an increase of 9.2%. The District's average wage grew from \$2,406 in 2005 to \$2,539 in 2006, an increase of 9.4%*
- Number of affordable/workforce housing units created  
*From mid 2006 to mid 2007, District-wide, 17 new affordable housing units were built and 8 existing units received assistance for major rehabilitation work.*
- Number of new businesses/companies  
*10 new businesses were incubated in the Business and Technical Assistance Center*
- Amount of public land that remains available for development and wise multiple use  
*During the reporting period, no new land was set-aside for wilderness, wilderness study areas. No new land or area was closed to possible development*
- Federal, state, and local investment in the district.  
*During the reporting period \$600,000 in CDBG grants, approximately \$1.68 million in Rural Development Funds, and \$12.4 million in local and community impact funds were invested in District communities and projects*
- Number of CEDS goals and objectives advanced or accomplished  
*During the reporting period all of the 2001 CEDS goals were advanced or accomplished and a new CEDS was produced.*

The SEUEDD's success in achieving its CEDS goals and objectives is directly related to the long term working partnerships that have been developed between the SEUEDD and its member entities, other public agencies, local economic development offices, elected officials, the business community, and interested individuals. The District's goals, objectives, and ongoing activities, while determined by the SEUEDD Board, are the direct result of input from the District's partners and stakeholders. This input is the primary way the region's economic and community development issues and trends, strengths and weaknesses, and implementation strategies are identified. The success the SEUEDD has achieved in meeting its goals and objectives is the result of the active participation these partnerships foster between the SEUEDD and the public and private sectors throughout the region.

## 2008 PLAN OF ACTION

During the upcoming funding year, the following projects are planned throughout the District. While all county and municipal governments and special service districts have many projects planned for this coming year, many of these projects are part of the entities ongoing maintenance programs and are not included in the following list. Only the projects that have the potential to contribute to economic development and increased job growth are included in this report.

| <b>2008 – 2009 PROPOSED PROJECTS</b> |   |             |                               |                    |
|--------------------------------------|---|-------------|-------------------------------|--------------------|
| Entity                               | Project Description   | Total Costs | Funding Source(s)             | Planned Start Date |
| <b>EDA Funded Projects</b>           |   |             |                               |                    |
| Green River City/Emery County        | Industrial Park Development – Road, Water/Sewer, Electrical Service | \$5,276,000 | County, Private Industry, EDA | 10/08              |
| CEU Mesozoic Garden                  | Prehistoric biological/zoological garden/museum                     | \$9,150,000 | County, Private, EDA          | 10/08              |
| Huntington Airport                   | Improve airport hangers & maintenance facilities                    | \$ 800,000  | County, CIB/EDA               | 2008               |
| <b>CARBON COUNTY</b>                 |   |             |                               |                    |
|                                      | New Senior Center   | \$6,000,000 | County, CIB                   | 03/08              |
| Helper City                          | Mining & Railroad Museum Improvements                               | \$1,400,000 | County, CIB, Local            | 03/08              |
|                                      |   |             |                               |                    |
| Sunnyside City                       | Range Creek Water Development – Phase I                             | \$500,000   | CIB                           | 06/08              |
| <b>EMERY COUNTY</b>                  |   |             |                               |                    |
|                                      | Assisted Living Center  | \$3,000,000 | CIB/CDBG/Local                | 2008               |
|                                      | Children’s Justice Center & Food Bank                               | \$ 800,000  | CIB/CDBG/Local                | 2008               |
| <b>GRAND COUNTY</b>                  |   |             |                               |                    |
| County & City                        | Skilled nursing and assisted living center                          | \$4,950,000 | SSD/CIB/CDBG/RD/EDA?          | 2008               |

**2008 – 2009 PROPOSED PROJECTS**

| Entity                           | Project Description   | Total Costs  | Funding Source(s)      | Planned Start Date |
|----------------------------------|---|--------------|------------------------|--------------------|
| Thompson SSD                     | Develop culinary water source & replace water lines         | \$ 675,000   | CIB/Local/SSD          | 2008               |
| Spanish Valley Water & Sewer SSD | Regional wastewater plant                                   | \$19,000,000 | DWA/CIB/RD/SSD         | 2008               |
| <b>SAN JUAN COUNTY</b>           |   |              |                        |                    |
| Monticello City                  | Main Street and Center Street Improvements                  | \$3,000,000  | CIB/SJTD/UDOT          | 04/08              |
|                                  | Raw Water Storage Expansion                                 | \$1,000,000  | CIB/BWR/Drinking Water | 04/08              |
|                                  | Aquatic/Recreation Center                                   | \$5,000,000  | CIB/Local/Rec SSD      | 07/08              |
|                                  | High speed internet/broadband service                       | \$5,000,000  | CIB/City/County/EDA?   | 10/08              |
| Bluff                            | Waster water/sewer system                                   | \$3,600,000  | CIB/USDA/DWQ           | 04/08              |
| Blanding City                    | Wellness/Swimming Center                                    | \$6,000,000  | CIB/Local              | 04/08              |
|                                  | Membrane Filtration water treatment plant                   | \$1,717,000  | CDBG/RD/DWQ/Local      | 2008               |
| San Juan Transportation          | Replace swinging bridge between Bluff and Reservation lands | \$1,000,000  | CIB/Local/Tribe/EDA?   | 2008               |



## **2008 SEUEDD Scope of Work**

During the 2008 funding year, the SEUEDD will continue under the scope of work submitted with the revised grant award, as listed below. However, the actual activities accomplished under individual action items might vary from the previous year if additional an/or new opportunities for economic development and expansion present themselves. At this time the SEUEDD does not anticipate changing the action plan that was submitted with the amended the grant award

Grantee: **Southeastern Utah Economic Development District**

Project Number: **05-83-04398-01**

The Recipient will perform the following activities:

### **A. Economic Development Activities and Job Creation**

4. Continue to coordinate services and planning activities with the Business and Technical Assistance Center (BTAC), Procurement Technical Assistance Center (PTAC), Small Business Development Center (SBDC), and other appropriate agencies and organizations in the production and distribution of business support materials and programs. Participate with county economic development and community planning organizations and regularly attend their general meetings, planning sessions, and seminars. Information gathered and exchanged during this activity will be used as part of the CEDS update process.
5. Coordinate with State programs and organizations to seek local economic development efforts coordinated with state-wide and regional efforts and resources and to take advantage of opportunities that may come from outside the area or that are not ordinarily considered for very rural/remote areas of the state.
6. Maintain membership, serve on committees and attend meetings of relevant local economic development associations and chambers of commerce.
9. Support and provide technical assistance to encourage existing business retention and expansion within the District. Work with county and community economic development committees to develop an aggressive retention and expansion program leading to higher skilled and higher wage paying jobs.
10. Continue to support and promote existing District revolving loan funds and where possible and as appropriate, seek additional funds to supplement existing funds.
11. Provide grant writing assistance to counties and communities in locating and obtaining appropriate funding sources for program and project completion. Provide technical assistance to communities and organizations in the District to complete grant applications and successfully manage awarded grants. Maximizing private investment dollars.

12. Participate with the various federal and state agencies that effect public land use policies and public access to land, water and other resources. Engage in the public comment, planning, and decision-making processes.
13. Assist communities and counties to identify possible economic development projects and programs that are market driven and have a direct impact on job creation and economic diversification and perform support functions as needed.

**B. Update and Implement the District's CEDS**

1. Obtain input and direction from the SEUEDD Board regarding the CEDS.
2. Use information obtained while interfacing with other business and economic development organizations to determine CEDS priorities and strategies.

**C. Maintain District Information Database**

1. Develop and update District statistical information database.
2. Provide on-line information and access to the CEDS Strategy, Housing and Urban Development's Consolidated Plan and the statistical database.

**D. Ongoing Training for SEUEDD Board and Staff**

1. As directed and as funding allows, elected officials and/or staff will attend EDA regional/or annual conference, and other economic development conferences and trainings sponsored by the state, colleges and universities, as appropriate.
2. As funding allows, SEUEDD board members and staff will attend training sessions specifically tailored to District economic development activities, or which will otherwise advance the accomplishment of this work plan and the strategies outlined in the CEDS.

**E. Regional Marketing and Promotion**

1. Continue support of local marketing efforts with the objective of diversifying local, sub-district economies.
2. Assist local economic development directors in the identification of market clusters and ensure that prospective investments are market driven and emphasize diversification of the local economies.
3. Participate and coordinate with state level programs and promotions that encourage both business/industrial development and tourism/travel in the District.

Attachment A  
Southeastern Utah Economic Development District - Statistical Overview

| <b>Population Estimates</b> |             |             |             |             |             |             |                            |                       |
|-----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------------------|-----------------------|
| <b>County</b>               | <b>2002</b> | <b>2003</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> | <b>2007</b> | <b>% Chg<br/>2001-2005</b> | <b>% Of<br/>State</b> |
| Carbon                      | 19858       | 19558       | 19385       | 19338       | 19504       | 19703       | 1%                         | .007%                 |
| Emery                       | 10540       | 10477       | 10493       | 10491       | 10438       | 10461       | < ¼%                       | .003%                 |
| Grand                       | 8468        | 8464        | 8611        | 8826        | 9024        | 9125        | 1.1%                       | .003%                 |
| San Juan                    | 13824       | 13829       | 14042       | 14104       | 14647       | 14807       | 1%                         | .005%                 |
| District                    | 52,690      | 52,328      | 52,531      | 52,759      | 53613       | 54096       | 1%                         | .02%                  |
| State of<br>Utah            | 2,358,330   | 2,413,618   | 2,469,230   | 2,547,389   | 2,615,129   | 2,699,554   | 13.42%                     |                       |

Source: Utah Population Estimates Committee and U.S. Census Bureau

| <b>2007* Employment and Wage Data</b> |                          |                          |
|---------------------------------------|--------------------------|--------------------------|
| <b>County</b>                         | <b>Unemployment Rate</b> | <b>Avg. Monthly Wage</b> |
| Carbon                                | 3.8%                     | \$2,788                  |
| Emery                                 | 3.7%                     | \$3,151                  |
| Grand                                 | 5.8%                     | \$2,055                  |
| San Juan                              | 5.9%                     | \$2,257                  |
| Utah State                            | 3.2%                     | \$2,799                  |

Source: Utah State Department of Workforce Services, Workforce Information  
\* 3<sup>rd</sup> Quarter

| <b>ESTABLISHMENTS WITH EMPLOYEES</b> |             |             |             |             |             |              |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|--------------|
|                                      | <b>2002</b> | <b>2003</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> | <b>2007*</b> |
| Carbon                               | 652         | 665         | 663         | 686         | 686         | 669          |
| Emery                                | 257         | 255         | 271         | 273         | 273         | 261          |
| Grand                                | 469         | 484         | 489         | 502         | 520         | 536          |
| San Juan                             | 329         | 334         | 341         | 346         | 352         | 341          |

Source: Utah Department of Workforce Services, Unemployment Insurance Division.  
\* 3<sup>rd</sup> Quarter

| <b>NON-FARM JOBS</b> |             |                              |                      |                         |                                 |                         |
|----------------------|-------------|------------------------------|----------------------|-------------------------|---------------------------------|-------------------------|
|                      |             | MINING<br>UTILITIES<br>TRADE | MFG/<br>CONSTRUCTION | PROFESSIONAL<br>FINANCE | LEISURE<br>HOSPITALITY<br>OTHER | GOVERNMENT<br>EDUCATION |
| <b>Carbon</b>        |             |                              |                      |                         |                                 |                         |
|                      | <b>2002</b> | 2858                         | 665                  | 1049                    | 1141                            | 3203                    |
|                      | <b>2003</b> | 2801                         | 557                  | 994                     | 1078                            | 3172                    |
|                      | <b>2004</b> | 2698                         | 587                  | 955                     | 1105                            | 3172                    |
|                      | <b>2005</b> | 2993                         | 696                  | 974                     | 1076                            | 3207                    |
|                      | <b>2006</b> | 3180                         | 813                  | 1026                    | 1178                            | 3224                    |
| <b>Emery</b>         |             |                              |                      |                         |                                 |                         |
|                      | <b>2002</b> | 1553                         | 347                  | 282                     | 316                             | 950                     |
|                      | <b>2003</b> | 1550                         | 372                  | 299                     | 334                             | 945                     |
|                      | <b>2004</b> | 1710                         | 343                  | 299                     | 433                             | 955                     |
|                      | <b>2005</b> | 1874                         | 288                  | 282                     | 441                             | 918                     |
|                      | <b>2006</b> | 1897                         | 355                  | 331                     | 433                             | 920                     |
| <b>Grand</b>         |             |                              |                      |                         |                                 |                         |
|                      | <b>2002</b> | 908                          | 316                  | 349                     | 1524                            | 1125                    |
|                      | <b>2003</b> | 919                          | 279                  | 369                     | 1593                            | 1098                    |
|                      | <b>2004</b> | 876                          | 295                  | 408                     | 1474                            | 1112                    |
|                      | <b>2005</b> | 906                          | 396                  | 458                     | 1483                            | 1159                    |
|                      | <b>2006</b> | 937                          | 373                  | 466                     | 1534                            | 1160                    |
| <b>San Juan</b>      |             |                              |                      |                         |                                 |                         |
|                      | <b>2002</b> | 665                          | 376                  | 139                     | 671                             | 2108                    |
|                      | <b>2003</b> | 643                          | 301                  | 155                     | 656                             | 2109                    |
|                      | <b>2004</b> | 622                          | 325                  | 147                     | 674                             | 2171                    |
|                      | <b>2005</b> | 602                          | 395                  | 163                     | 620                             | 2141                    |
|                      | <b>2006</b> | 591                          | 507                  | 179                     | 652                             | 2158                    |

Source: Department of Workforce Services, County Fact, July 2006

| <b>Per Capita Income</b> |             |             |             |             |             |
|--------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>County</b>            | <b>2002</b> | <b>2003</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> |
| <b>Carbon</b>            | 22,684      | 22,914      | 23,535      | 26,913      | 29,139      |
| <b>Emery</b>             | 18,664      | 19,098      | 20,032      | 22,080      | 24,173      |
| <b>Grand</b>             | 20,089      | 20,634      | 20,937      | 24,431      | 25,481      |
| <b>San Juan</b>          | 13,729      | 14,363      | 14,913      | 15,854      | 17,217      |
| <b>Utah</b>              | 24,895      | 25,349      | 26,603      | 27,494      | 29,769      |

Source: Utah State Office of Planning and Budget

| <b>Average Monthly Wage</b> |             |             |             |             |             |
|-----------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>County</b>               | <b>2002</b> | <b>2003</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> |
| <b>Carbon</b>               | 2,241       | 2,287       | 2,407       | 2,500       | 2686        |
| <b>Emery</b>                | 2,931       | 2,831       | 2,883       | 3,084       | 3302        |
| <b>Grand</b>                | 1,653       | 1,699       | 1,843       | 1,965       | 2043        |
| <b>San Juan</b>             | 1,833       | 1,894       | 2,030       | 2,074       | 2126        |
| <b>Utah</b>                 | 2,512       | 2,551       | 2,641       | 2,736       | 2883        |

Source: Department of Labor (Workforce Services)

| <b>Gross Taxable Sales 2001-2006</b> |             |             |             |             |             |             |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>County</b>                        | <b>2001</b> | <b>2002</b> | <b>2003</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> |
| <b>Carbon</b>                        | 361,995     | 351,113     | 333,786     | 373,840     | 411,946     | 478,221     |
| <b>Emery</b>                         | 102,774     | 106,343     | 104,310     | 125,173     | 137,002     | 182,236     |
| <b>Grand</b>                         | 166,020     | 174,636     | 163,637     | 180,001     | 195,734     | 227,655     |
| <b>San Juan</b>                      | 87,477      | 88,824      | 85,238      | 83,533      | 101,736     | 133,030     |

Source: Utah State Tax Commission, millions of dollars